



COLLEGE OF AGRICULTURE AND LIFE SCIENCES
AGRICULTURAL AND
APPLIED ECONOMICS
VIRGINIA TECH



Bachelor of Science Agribusiness Agribusiness Management

Agribusiness Management prepares you to enter the largest industries in the world – food, fiber, and fuel.

This degree will allow you to concentrate on agricultural finance, farm and agribusiness management, marketing, and agricultural price risk management.

Flexibility is key. Agribusiness Management allows you to obtain a specialization in related fields such as animal science, horticulture, agronomy, and environmental management.

According to the Department of Education, the median salary for our students, four years post graduation, is nearly \$59,000.

Key skillsets

- Business management
- Marketing
- Risk management
- Commodity trading
- Financial analysis
- Critical thinking

Potential careers

- Loan officer
- Entrepreneur
- Price risk management
- Project manager
- Commodity trader
- Congressional aide
- Extension agent
- Agricultural lawyer

CHECKLIST

Pathways general education: 45 hours

Degree core requirements: 21 hours

Major requirements: 10 hours

Major option requirements: 19 hours

Area of specialization and free electives: 25 hours

A HIGHLIGHT OF COMPANIES WHO HIRE OUR GRADUATES

American Farm Bureau Federation,
CropLife America, Delta Air Lines,
Department of Labor, Harvard University,
John Deere Company, Johnson & Johnson,
KPMG, National Corn Growers Association,
Norfolk Southern, Northrop Grumman,
Syngenta, and many more.



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EXAMPLES OF COMMON CORE AND MAJOR REQUIREMENT CLASSES

- **Foundations of Agribusiness**
Introduction to the primary management tools as they relate to farm production enterprises and agribusinesses.
- **Small Business Management and Entrepreneurship**
Development and operation of a small business, including concepts and principles such as franchising, business plans, capital acquisition, and more.
- **Marketing Agricultural Products**
Structure of the agricultural marketing system with emphasis on factors determining farm-level prices.
- **Agricultural Law**
Legal problems of farm and agribusiness management. Practical application of principles of contracts, negligence, debt instruments, and commercial transactions of the farm and agribusiness organization.
- **Monetary and Global Issues in Applied Economics**
Economics of an open economy and its impact on agricultural and natural resource markets.