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## I. EDUCATION

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Ph.D.	Agricultural Economics	University of California, Davis	1989
M.A.	Economics	University of California, Davis	1982
B.Sc.	Urban Planning	University of California, Davis	1979
A.A.	Chemistry	Modesto Junior College	1974

### Leadership Development:

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<i>Leadership Fellow, Virginia Network of the American Council on Education, Senior Leadership Series for Women Administrators</i>	2007-08
<i>Leadership Fellow, Summer Institute for Women in Higher Education Administration, Bryn Mawr College</i>	2005
<i>Leadership Fellow, National Assoc. of State Universities and Land Grant Colleges</i>	2001-02

## II. EXPERIENCE

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<i>Professor, Dept. of Agricultural and Applied Economics (AAEC), Virginia Tech</i>	2006-present
<i>Education Lead, Center for Agricultural Trade</i>	2015-present
<i>Associate Dean and Director, Academic Programs, Virginia Tech College of Agriculture and Life Sciences (CALs)</i>	2006-08
<i>Department of Agricultural Economics, University of Kentucky (UK)</i>	1989-2006
<i>Professor, International Trade/Agricultural Marketing</i>	2003-06
<i>Director of Undergraduate Studies</i>	2005-06
<i>Associate Professor</i>	1995-03
<i>Assistant Professor</i>	1989-1995
<i>Faculty Affiliate, UK Women's Studies Program</i>	2002-06
<b><i>Fulbright Distinguished Chair, Universita' degli Studi della Toscana, Italy</i></b>	Spring 1998
<i>Research Analyst, State of California (CA), Sacramento, CA</i>	1979-84
Agencies include CA Department of Food and Agriculture, CA Energy Commission and CalTrans	
<i>Intern, CA Governor's Office of Planning and Research</i>	Summer 1979

### III ADMINISTRATIVE EXPERIENCE

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As Associate Dean and Director of the Office of Academic Programs in the College of Agriculture and Life Sciences at Virginia Tech (VT)

- Oversaw all aspects of the Office of Academic Programs including advice and guidance to students and faculty on academic policies and procedures, recruitment of prospective students into the College, alumni relations, career services and the two-year Agricultural Technology Associates Degree Program.
- Promoted the scholarship of teaching and learning by sponsoring College teaching mini-grants (\$60,000), hosted innovative teaching workshops and provided additional financial support for faculty to develop national teaching grant proposals.
- Promoted the use of innovative teaching methods--student engagement, active learning, critical thinking skills, undergraduate research and service learning, experiential activities, international experiences and internships.
- Enhanced College diversity efforts and STEM projects (e.g., ExxonMobil Bernard Harris Math/Science Summer Camp, Washington DC SEED School and MANNRS).
- Working with departments, awarded a record amount of scholarships—over \$720,000 in 2008/09.
- Provided resources to “Grow the College”—student enrollment increased 13%, from 2213 students in 2006 to over 2,500 students in 2008.

At the University of Kentucky (UK)

- As Chair of the ***President’s Commission on Women-Scientific and Professional Advancement*** subcommittee, coordinated university-wide faculty promotion and tenure workshops, 2005-06; member 2003-06.
- Appointed **Chair, College of Agriculture Diversity Task Force**, 2001-03. Results included the *Diversity Issues in the College of Agriculture* 83 page report, April 2003.
- As *AEC Director of Undergraduate Studies*, coordinated undergraduate student recruitment, retention, advising and Departmental scholarships, 2005-06.
- Elected Chair, *Agriculture Faculty Council*, 2005-06; member 2000-02 and appointed College Promotion and Tenure Committee member, 2004-06.
- Appointed *NCAA Division I Certification Self-Study-Steering Committee* member, 2003-05. Appointed *UK Athletic Association Board of Directors* member, 2005-06.

### IV. HONORS AND AWARDS

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#### A. Research

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- Co-editor (with J. Balagtas and J. Cooper), 2021. “Agricultural Market Response to COVID-19” Theme Issue, *Choices*.
- **2021 Agricultural and Applied Economics Association (AAEA) Outstanding Choices Article:** “The 2018-2019 Trade Conflict: A One-Year Assessment and Impacts on U.S. Agricultural Exports” by J. Grant, S. Arita, C. Emlinger, S. Sydow and M. A. Marchant. *Choices*. 2019.
- **2019 AAEA Quality of Communication Award:** “U.S.–China Trade Dispute and Potential Impacts on Agriculture” Theme Issue, M.A. Marchant H.H. Wang, co-editors. *Choices*. 2018.
- Research Award, *Gamma Sigma Delta*-Virginia Tech chapter, April 17, 2018.
- Editor, “U.S. Commodity Markets Respond to Changes in **China’s** Ag Policies” Theme Issue, *Choices*. 2017.

- **Lifetime Achievement Award**, Southern Association of Agricultural Economists, 2014.
- **Co-editor (with D. Bosch), *Journal of Agricultural and Applied Economics*, 2010-13.**
- Best Paper. **AAEA-China section**. Co-recipient with VT graduate W. Chen and B. Lohmar, 2012.
- Virginia Tech Alumni Award for Excellence in International Research, 2010 [university award].
- Associate Editor, *Agronomy Journal*, 2008-10.
- **Wethington Award**, 2004-05. [This university award recognizes faculty for prestigious grants.]
- Co-Editor (with F. Tuan), *AgBioForum: The Journal of Agrobiotechnology Management and Economics*. "Special Issue: Agricultural Biotechnology in China," 5:4 (2002), 178 pages.
- **National Research Initiative Competitive Grants Program, appointed Panel Manager**, USDA-Cooperative State Research, Education and Extension Service (USDA-CSREES), 1999-00.
- **Fulbright Distinguished Chair in Agricultural Economics--International Trade**. The Fulbright Chairs program is the most prominent of Fulbright awards--22 Fulbright Distinguished Chairs were awarded in 1998--only one in agricultural economics.
- **Gamma Sigma Delta--The Honor Society of Agriculture**, member since 1992.

## B. Instruction

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- Featured Faculty "Teaching Tip Tuesday," *VT Center for Excellence in Teaching and Learning* (formerly CIDER) Facebook page, Nov. 2, 2021.
- Featured "Teacher of the Week," *VT Center for Instructional Development and Educational Research (CIDER)*, Oct. 2015.
- Completion of year-long *Large Class Teaching Certificate Program*, *VT CIDER*, 2014-15.
- National Leadership and Service Award, **Association of Public and Land-grant Universities (APLU), Academic Programs Section**: 2006-08 [National award].
- Faculty Advisor Appreciation Award, *University of Kentucky Agribusiness Club*, 2004.
- **University of Kentucky Freedman Outstanding Advisor Award**, 2003. [University award based on student nominations.]
- **American Agricultural Economics Association, Distinguished Teaching Award** for Less than 10 Years' Experience, 1999. [One national award presented in this category annually.]
- **University of Kentucky Great Teacher Award**, 1998. [University award based on student nominations.]
- Master Teacher Award, *Gamma Sigma Delta-University of Kentucky chapter*, 1994.

## C. Leadership and Selected Service [Also see section X Academic Service below]

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- **VT University Promotion and Continued Appointment Committee**, member; nominated by CALS Dean Grant and appointed by Provost Clarke, 2019-20.
- **VT President's University Council** member; elected by CALS faculty, 2017-20.
- VT Faculty Senate member; elected by AAEC faculty, 2012-14.
- **International Assoc. of Agricultural Economists (IAAE), elected U.S. board member**, 2006-12.
- **CALS Promotion and Tenure Committee**, appointed member, 2008-11.
- Reviewer of the "**American Agricultural Economics Association Centennial Book**," 2009.
- *Gamma Sigma Delta-The Honor Society of Ag.*, elected International Historian, 2000-06.
- USDA-CSREES Portfolio Review Committee, appointed member, 2004.
- **Fulbright Distinguished Chairs' review panel, appointed Chair**, 2003-04; member 2002-04.
- **AAEA**: Elected AAEA-Senior Section Board Member, 2020-22. Appointed AAEA-Mentorship

Committee member, 2015-16. Appointed **AAEA Awards Chair, 2004-06 overseeing all AAEA award committees and Master of Ceremonies at the 2005 and 2006 AAEA Award Programs; AAEA Leadership and Service Award, 1999-02.** Elected **Foundation Board-Vice President, 2001-02;** member 1999-02; **Co-Chair** with Nicole Ballenger, **AAEA Foundation Board-Alex McCalla Appreciation Club, 2001-02;** raised \$25,000 for scholarships. (Dr. McCalla was my major professor.) Other AAEA leadership roles: appointed **Co-Chair, Teaching, Learning and Communications Committee, 2000-01;** member 1998-00; **elected Chair, Committee on Women in Agricultural Economics (CWAE), 1996-97;** **elected board member, 1992-99;** appointed **Chair, Employment Services Committee, 1992-94;** member 1990-97.

- **Southern Agricultural Economics Association (SAEA), elected 1999 President.** Other SAEA elected offices held include 2000 Past-President and 1998 President-Elect; also elected 1997 First Vice President, coordinating SAEA invited papers; and elected 1996 Second Vice President, coordinating SAEA selected papers.

## V. EXTRAMURAL FUNDING [Total funding exceeds \$4.419 million]

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### A. Federally Funded Research Projects (Subtotal = \$1,736,928)

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- 2021-2023, "Non-Tariff Measures and U.S. and Global Agricultural Trade: Developing a Framework for Analysis." Funded by *USDA Foreign Agricultural Service*. PI: J. Grant; Center for Ag. Trade Co-PIs: C. Emlinger, **M. Marchant** and D. Orden; subcontractor: J. Beghin.  
**\$200,000**
- 2018-21, "Effects of Contested Regulatory Measures on U.S. and Global Agricultural Trade." Funded by **Agriculture and Food Research Initiative (AFRI)**, *U.S. Department of Agriculture, National Institute of Food and Agriculture (USDA-NIFA)*. Principal Director (PD): J. Grant; co-PDs D. Orden, E. Peterson and **M. Marchant**; Collaborators: L. Jackson and C. Wolff (WTO).  
**\$337,612**
- 2014-18, "Expanding U.S. Market Access in **China's** Evolving Agriculture and Trade Policy Environment." Funded by **AFRI**, *USDA-NIFA*. PD: **M. Marchant**; co-PDs J. Hansen and F. Tuan. [**18% funding rate**].  
**\$492,316**
- 2005-10, "Agrobiotechnology in **China**: Competitiveness Impacts on U.S. Soybean Exports Markets." Funded by **National Research Initiative (NRI) Competitive Grants Program**, *USDA-CSREES*, PD: **M. Marchant**; co-PDs N. Kalaitzandonakes, F. Tuan & W. Lin. [**7% funding rate**].  
**\$302,000**
- 2001-04, "Exporting U.S. Livestock Products to **China**." Funded by **NRI**, *USDA-CSREES*; NRI subcontract PI: **M. Marchant** with North Carolina A&T; PI: X.D. Qin (\$150,000).  
**\$50,000**
- 2000-05, "Simplified Technology for Enzyme Production with Thermophilic Anaerobic Bacteria." Funded by **NRI**, *USDA-CSREES*, PI: S. Nokes; co-PIs H. Strobel and **M. Marchant**.  
**\$195,000**
- 2001-03, "Demand Determinants for U.S. Processed Food Exports by Middle Income Countries." Funded by *USDA-Economic Research Service (USDA-ERS)*, *Cooperative Agreement* and University of Kentucky VP for Research. PI: M. Reed; co-PI **M. Marchant**.  
**\$24,000**
- 1998-01, "Assessment of Trade and Foreign Direct Investment on U.S. Competitiveness in

**Asian Food Markets.”** Funded by *NRI, USDA-CSREES*. PI: **M. Marchant**.  
**\$88,000**

- 1998, “*Fulbright Distinguished Chair in Agricultural Economics-International Trade.*” Funded by the Fulbright Scholar Program. PI: **M. Marchant**.  
**\$12,000**
- 1996-97, “U.S. Processed Food Trade and Foreign Direct Investment.” Funded by *USDA- ERS, Cooperative Agreement*. PI: M. Reed; co-PI **M. Marchant**.  
**\$11,000**
- 1996, “Trade and the Environment” **AAEA post conference**. Funded by the *NRI, USDA-CSREES; AAEA; and Farm Foundation*. PI: **M. Marchant**.  
**\$15,000**
- 1995, “Canadian-U.S.Trade Agreement Effects.” Funded by *Canadian Embassy*. PI **Marchant**.  
**\$4,000**
- 1992, “Scientific Exchange to Review European Dairy Policy.” Funded by *USDA-Office of International Cooperation and Development*. PI: S. Neff; co-PI **M. Marchant**.  
**\$6,000**

#### **B. Internal Research Seed Grants (Subtotal = \$22,228; \* denotes graduate student)**

- 2017-18, “Faculty Collaboration Travel Grant to **Nanjing Agricultural University.**” Funded by *VT-College of Ag. and Life Sciences-Global Faculty Partnership Initiative*. PI: **M. Marchant**.  
**\$2,500.**
- 2017, “The Impact of Diversifying **China’s** Global Agri-Food Suppliers on U.S. Exports” seed grant. Funded by *VT-Institute for Society, Culture and Environment (ISCE) Scholars Program*. PD: **M. Marchant**; co-PDs post-doc M. Hejazi\* and graduate students J. Zhu\*and W. Zhang.\*  
**\$19,728.**

#### **C. Externally Funded Teaching/Leadership Projects (Subtotal = \$2,660,052)**

- 2005-15, “**Food and Agricultural Education Information System (FAEIS).**” Funded by *USDA-NIFA Higher Education Programs*. PD: **M. Marchant**; co-PDs T. Mack, E. Smith, E. Vance and D. Sutphin. This nationwide database tracks student enrollment, degrees awarded and placement at all degree levels by gender, race and major as well as faculty counts and salaries by gender, race and rank for colleges of agriculture, forestry and related sciences.  
**\$2,188,258**
- 2008, Astronaut Bernard Harris “Math-Science Summer Camp.” Funded by *ExxonMobil*. PD: **M. Marchant**; co-PD J. Pelzer.  
**\$80,000**
- 2006-08, “Litton-Reaves Student Lounge and Lobby Renovations.” Funded by *VT Provost Office-Parents Fund* and CALS Dean. PD: **M. Marchant**.  
**\$57,500**
- 2005; 2001-02 “Bryn Mawr College and NASULGC Leadership Fellowships.” Funded by *UK Chancellor’s Office* and *College of Agriculture Dean*. PD: **M. Marchant**.  
**\$10,500**
- 2004-05, Faculty sponsor for graduate students "Dissertation Enhancement Awards." Funded by *University of Kentucky Graduate School*. PD: **M. Marchant**.  
**\$6,000**



- 2003, “AgBiotechnology Team Travel to **China.**” Funded by *USDA-Economic Research Service*, PD: **M. Marchant.**  
**\$6,000**
- 1994-2005, Faculty sponsor for “Student Travel Grants.” Funded by **AAEA**, *Southern Agricultural Economics Association (SAEA) and UK Graduate School*, PD: **M. Marchant.**  
**\$4,600**
- 2003, 1998 and 1994, *Univ. of Kentucky* “Teaching and Advising Awards.” PD: **M. Marchant.**  
**\$2,500**
- 2001; 1991-02, “Faculty Page Charges/Travel Grants.” Funded by *University of Kentucky Vice President for Research*. PD: **M. Marchant.**  
**\$8,000**
- 2001, “Developing a Learning Environment Where All Students Seek to Excel” **American Agricultural Economics Association pre-conference.** Funded by the **AAEA**, PD: **M. Marchant**; co-PD J. Beierlein.  
**\$7,000**
- 1998-99, “Distinguished Lecture Series- *Gamma Sigma Delta (GSD)-University of Kentucky chapter.*” Funded by *GSD International*. PD: **M. Marchant.**  
**\$500**
- 1996, “**Successful Strategies for Recruitment and Retention**” conference. Funded by the *University of Kentucky Chancellor, Graduate School, College of Agriculture Dean and Barnhart Fund for Excellence*. PI: **M. Marchant**; co-PIs D. Witham and R. Dwyer.  
**\$6,000**
- 1994, “**Achieving Diversity**” workshop and funds to distribute free copies of our book to land grant universities. Funded by **Farm Foundation**. PI: H. Williamson; co-PI **M. Marchant.**  
**\$5,000**

## VI. SCHOLARLY PRODUCTIVITY

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### A. Books, Edited Volumes/Conference Proceedings and USDA Publication

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1. Balagtas, Joseph V., Joseph Cooper, and **Mary A. Marchant**, editors, Quarter 3, 2021. “Agricultural Market Response to COVID-19” Theme Issue, *Choices*. Available online: <https://www.choicesmagazine.org/choices-magazine/theme-articles/agricultural-market-response-to-covid-19>
2. **Marchant, Mary A.**, and H. Holly Wang, editors, Quarter 2, 2018. “U.S.–China Trade Dispute and Potential Impacts on Agriculture” Theme Issue, *Choices*. **2019 AAEA Quality of Communication Award.** Available online: <http://www.choicesmagazine.org/choices-magazine/theme-articles/us-china-trade-dispute-and-potential-impacts-to-agriculture>
3. **Marchant, Mary A.**, editor. Quarter 2, 2017. “U.S. Commodity Markets Respond to Changes in China's Ag Policies” Theme Issue, *Choices*. Available online: <http://www.choicesmagazine.org/choices-magazine/theme-articles/us-commodity-markets-respond-to-changes-in-chinas-ag-policies>
4. University of Kentucky, College of Agriculture. Diversity Task Force Report, **Mary A. Marchant**, Chair. *Diversity Issues in the College of Agriculture*, April 2003 (83 pages). [https://administration.ca.uky.edu/files/archive-college-plans-reviews-reports\\_0/archive-college-plans-reviews-reports/report archive diversity task force summary 2003.pdf](https://administration.ca.uky.edu/files/archive-college-plans-reviews-reports_0/archive-college-plans-reviews-reports/report%20archive%20diversity%20task%20force%20summary%202003.pdf)

5. **Marchant, Mary A.** and Francis Tuan, guest editors. 2002. Special Issue: "Agricultural Biotechnology in **China**," *AgBioForum: The Journal of Agrobiotechnology Management and Economics*. Volume 5: Number 4 (178 pages).
6. **Marchant, Mary A.**, editor. *Trade and the Environment* conference proceedings. San Antonio, TX.: **American Agricultural Economics Association post conference**, 1996 (195 pages).
7. **Marchant, Mary A.** and Handy Williamson, Jr., editors. ***Achieving Diversity: The Status and Progress of Women and African Americans in the Agricultural Economics Profession***. New York City (NYC), NY: Garland Publishing, *Industrial Productivity* series, 1994 (218 pages). [Also, co-author of five chapters in this **book**.]
8. **Marchant, Mary A.** *Political Economic Analysis of U.S. Dairy Policies and European Community Dairy Policy Comparisons*. NYC, NY: Garland Publishing Inc., *Government and Economy* series, 1993 (260 pages). [Invited by Garland Publishing to publish this **book**.]
9. Debertin, David L., **Mary A. Marchant**, and Stephan J. Goetz, editors. *New Technologies and Innovations in Agricultural Economics Instruction* conference proceedings. Lexington, KY: University of Kentucky, Department of Agricultural Economics, 1992 (149 pages). [Also, author of "Innovative Teaching Methods: Discoveries by an Assistant Professor," pgs 86-95.]
10. Young, Linda, **Mary A. Marchant**, and Alex McCalla. *The Political Economy of Agricultural Trade: A Review of the Literature on Domestic Policy Behavior and International Price Formation*. Washington, D.C.: USDA-ERS #AGES9103, 1991 (73 pages).

#### **B. Journal Articles** [\* denotes graduate student]

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11. Balagtas, J.V., J. Cooper, and **M.A. Marchant**. Quarter 3, 2021. "Theme Overview: Agricultural Market Response to COVID-19" *Choices*. Available online: <https://www.choicesmagazine.org/choices-magazine/theme-articles/agricultural-market-response-to-covid-19/theme-overview-agricultural-market-response-to-covid-19>
12. Grant, J., S. Arita, C. Emlinger, S. Sydow and **M.A. Marchant**. Quarter 4, 2019. "The 2018-2019 **Trade Conflict**: A One-Year Assessment and Impacts on U.S. Agricultural Exports." *Choices*. **2021 AAEE Outstanding Choices article**. Available online: <http://www.choicesmagazine.org/choices-magazine/theme-articles/the-economic-impacts-of-trade-retaliation-on-us-agriculture-a-one-year-review/the-20182019-trade-conflict-a-one-year-assessment-and-impacts-on-us-agricultural-exports>
13. Zhang, W.\* and **M.A. Marchant**. 2019. "**U.S.-China** Sorghum Trade Analysis Within the Trade Conflict: Growth, Trends, and Forecast." *Journal of Management Policy and Practice*. 20(5):80-100.
14. Song, B.\* and **M.A. Marchant**. 2019. "Enhancing Student Learning Using an International Trade Simulation Project." *North American Colleges and Teachers of Agriculture (NACTA) Journal*- Special Issue "Engaging Students in Global Agriculture." 63(1a):94-98. Available online: <https://nactateachers.org/index.php/volume-63-1a-special-issue-december-2019/2912-special-issue-2019-enhancing-student-learning-using-an-enhancing-student-learning-using-an-international-trade-simulation-project>
15. Hejazi, M.,\* **M.A. Marchant**, J. Zhu\* and X. Ning.\* 2019. "The Decline of U.S. Export Competitiveness in the **Chinese** Meat Import Market." *Agribusiness: An International Journal* Special Issue "The Twenty-First Century Agribusiness in **China**. 35(1):114-126. <https://doi.org/10.1002/agr.21588>



16. **Marchant, M.A.**, and H.H. Wang, co-editors. Quarter 2, 2018. "Theme Overview: **U.S.–China** Trade Dispute and Potential Impacts on Agriculture." *Choices*. Available online: <http://www.choicesmagazine.org/choices-magazine/theme-articles/us-china-trade-dispute-and-potential-impacts-to-agriculture/theme-overview-uschina-trade-dispute-and-potential-impacts-on-agriculture>
17. Hansen, J., **M.A. Marchant**, W. Zhang\* and J. Grant. Quarter 2, 2018. "Upheaval in **China's** Imports of U.S. Sorghum." *Choices*. Available online: <http://www.choicesmagazine.org/choices-magazine/theme-articles/us-china-trade-dispute-and-potential-impacts-to-agriculture/upheaval-in-chinas-imports-of-us-sorghum>
18. **Marchant, M.A.**, editor. Quarter 2, 2017. "Theme Overview: U.S. Commodity Markets Respond to Changes in **China's** Ag Policies." *Choices*. Available online: <http://www.choicesmagazine.org/choices-magazine/theme-articles/us-commodity-markets-respond-to-changes-in-chinas-ag-policies/theme-overview-us-commodity-markets-respond-to-changes-in-chinas-ag-policies>
19. Hejazi, M.\* and **M.A. Marchant**. Quarter 2, 2017. "**China's** Evolving Agricultural Support Policies." *Choices*. Available online: <http://www.choicesmagazine.org/choices-magazine/theme-articles/us-commodity-markets-respond-to-changes-in-chinas-ag-policies/chinas-evolving-agricultural-support-policies>
20. Hanson, J., **M.A. Marchant**, F. Tuan and A. Somwaru. Quarter 2, 2017. "U.S. Agricultural Exports to **China** Increased Rapidly Making China the Number One Market." *Choices*. Available online: <http://www.choicesmagazine.org/choices-magazine/theme-articles/us-commodity-markets-respond-to-changes-in-chinas-ag-policies/us-agricultural-exports-to-china-increased-rapidly-making-china-the-number-one-market>
21. **Marchant, M.A.** and K.L. Morgan. Dec. 2016. "Lessons Learned from Teaching Large Classes." *North American Colleges & Teachers of Agriculture (NACTA) Journal*, 60(4):447-48. <https://www.nactateachers.org/index.php/vol-60-4-dec-2016?start=10>
22. Xie, C.\* and **M.A. Marchant**. 2015. "Supplying **China's** Growing Appetite for Poultry." *International Food and Agribusiness Management Review (IFAMR)*. 18(A):115-136. On web: <http://www.ifama.org/resources/Documents/v18ia/Xie-Marchant.pdf>
23. **Marchant, M.A.** Aug. 2014. "Innovative Teaching Methods: Evolutions Spanning a 25 Year Career." *Journal of Agricultural and Applied Economics*. 46(3):327-337. On web: <http://ageconsearch.umn.edu/bitstream/183109/2/jaae463life2b.pdf>
24. Sharma, A.,\* **M.A. Marchant**, E.A. Vance, E.P. Smith, W.W. Richardson and L.S. Hightower.\* June 2014. "National Survey of **Study Abroad Programs** Using the Food and Agriculture Education Information System (FAEIS) Database." *NACTA Journal*, 58(2):140-147. On web: <https://www.nactateachers.org/index.php/vol-58-2-jun-2014/2191-national-survey-of-study-abroad-programs-conducted-in-asia-using-the-food-and-agriculture-education-information-system-faeis-database>
25. Good, D.J., C.M. McIntyre, and **M.A. Marchant**. March 2013. "The USDA Scholars Program: Innovations in a Summer **Undergraduate Research Program**." *NACTA Journal*. 57(1):62-70. <https://www.nactateachers.org/index.php/volume-57-num-1-march-2013/2037-the-usda-scholars-program-innovations-in-a-summer-undergraduate-research-program>
26. Chen, W.,\* **M.A. Marchant** and A. Muhammad. Nov. 2012. "**China's** Soybean Product Imports: An Analysis of Price Effects using a Production Systems Approach." *China Agricultural Economic Review*. 4(4):499-513. On web: <http://www.emeraldinsight.com/doi/abs/10.1108/17561371211284849>

27. **Marchant, M.A.**, J.D. Hamm,\* T.P. Mack, J.R. Hunnings, W.W. Richardson and H. D. Sutphin. Dec. 2010. "The USDA's Food and Agricultural Education Information System: FAEIS." *NACTA Journal*. 54(4):30-34. On web: <https://www.nactateachers.org/index.php/vol-54-num-4-dec-2010-sp-168553166/387-the-usdas-food-and-agricultural-education-information-system-faeis>
28. Tuan, F., J. Hansen, A. Somwaru, **M.A. Marchant**, N. Kalaitzandonakes, and F. Zhong. April 2010. "Hypothetical Commercialization of Biotech Soybeans in **China**: Impacts on Domestic Markets and International Trade Effects." *Journal of Life Sciences*. 4(3):52-60. On web: <http://www.davidpublisher.org/Public/uploads/Contribute/557e8b3a75189.pdf>
29. Watts Reaves, D., R.A. Hinson and **M.A. Marchant** March 2010. "Benefits and Costs of Faculty Participation in Extra- and Co-curricular Activities." *NACTA Journal*. 54(1):54-60. <https://www.nactateachers.org/index.php/vol-54-num-1-march-2010-sp-1909931157/113-benefits-and-costs-of-faculty-participation-in-extra-and-co-curricular-activities>
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  53. Ning, Y.\* and **M.A. Marchant**. 1996. "Specification of a Timber Demand Function: A Case Study for Douglas Fir Roundwood." *Kentucky Journal of Economics & Business*. 15:113-125.
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- Crossroads: Survey Results of Faculty Salary, Employment, and Hiring Prospects." *American Journal of Agricultural Economics*. 77(5):1322-28. <http://www.jstor.org/stable/1243369>
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### C. Refereed Book Chapters and Conference Proceedings [Also see section VI-F Scientific Paper Presentations below]

64. Song, B.,\* **M.A. Marchant** and M. Hejazi.\* 2018. "Student Experiential Learning Simulation Project for an International Agricultural Trade Course" in the *2018 Proceedings of the Conference on Higher Education Pedagogy (CHEP)*, pg. 273, sponsored by Virginia Tech's Center for Excellence in Teaching and Learning [formerly the *Center for Instructional Development and Educational Research (VT-CIDER)*]. Blacksburg, VA. Feb. 14-16, 2018. <https://vtechworks.lib.vt.edu/handle/10919/85329>
65. Hejazi, M.\* and **M.A. Marchant**. 2017. "Teaching Certificate - The VT Graduate School: How it Assists me to Become a Faculty Member" in the *2017 Proceedings of the CHEP*. VT CIDER. Blacksburg, VA. Feb. 15-17, 2017.
66. **Marchant, M.A.** and K. Morgan. 2016. "Lessons Learned from Teaching Large Classes" in the *2016 Proceedings of the Conference on Teaching Large Classes*, pages. 57-58. VT CIDER. Blacksburg, VA. July 21, 2016. <https://vtechworks.lib.vt.edu/handle/10919/85319>



67. **Marchant, M.A.**, K. Morgan, G. Ferreira, S. Asebedo and R. Jeter. 2016. "Lessons Learned from CIDER Certificate Programs: A Focus on **Teaching Large Courses** in Agriculture and Applied Economics" in the 2016 *Proceedings of the CHEP*, page 228. VT CIDER. Blacksburg, VA. Feb. 10-12, 2016. <https://vtechworks.lib.vt.edu/handle/10919/85328>  
[A similar presentation was made at *VT Teaching Large Classes Conference*, July 23, 2015.]
68. Sharma, A.,\* C. Xie,\* **M. Marchant**, E. Vance, E. Smith, W. Richardson and L. Hightower.\* 2014. "The Scholarship of **Study Abroad Programs**: Engaging Students through International Experiences" in the *VT Deans' Forum on Global Engagement-Abstract Book*, page 36. Blacksburg, VA. March 25-27, 2014. **Press release highlighted Dean Alan Grant and Dr. Marchant:** <http://news.cals.vt.edu/insights/2014/04/deans-forum-on-global-engagement-developing-a-community-of-excellence/>
69. Sharma, A.,\* **M. Marchant**, W. Richardson, E. Smith, E. Vance, C. Xie,\* K. Izlar and L. Hightower.\* 2014. "Baccalaureate Enrollment for **Minority Students in Agriculture** and Life Sciences Programs using the Food and Agricultural Education Information System (FAEIS) Database" in the 2014 *Proceedings of the CHEP*, page 214. VT CIDER. Blacksburg, VA. February 5-7, 2014. <https://vtechworks.lib.vt.edu/handle/10919/85326>
70. Lisa Hightower,\* H. Lu,\* **M. Marchant**, E. Vance, W. Richardson and E. Smith. 2013. "Are American Public Higher Education Institutions Meeting the Needs of **Minority Students?** Exploring Educational Attainment of Undergraduate Minority Students in Land-Grant Institutions across the U.S." in the 2013 *Proceedings of the CHEP*, page 98. VT CIDER. Blacksburg, VA. Feb. 6-8, 2013. See *NACTA Journal* 57(1):23-24 for a similar abstract (#15) [https://www.nactateachers.org/images/stories/NACTA\\_Abstacts\\_Vol\\_57\\_Supplement\\_1.pdf](https://www.nactateachers.org/images/stories/NACTA_Abstacts_Vol_57_Supplement_1.pdf)
71. **Marchant, M.A.**, L. Hightower,\* K. Griffin,\* W. Richardson, E. Smith, E. Vance and A. Sharma.\* 2012. "The Scholarship of **Study Abroad Programs**: Engaging Students through International Experiences" in the 2012 *CHEP Proceedings of the CHEP*, page 269. VT CIDER, Blacksburg, VA. Feb. 8-10, 2012. <https://vtechworks.lib.vt.edu/handle/10919/85324>
72. **Marchant, M.A.** and Dixie Watts Dalton. 2011. "**First Year Experience** Departmental Seminar Course: Impact on Student Retention" in 2011 *Proceedings of the CHEP*, page 177. VT CIDER. Blacksburg, VA. Feb. 3-4, 2011. <https://vtechworks.lib.vt.edu/handle/10919/85323>
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74. Watts Dalton, D. and **M.A. Marchant**. "**Student Retention**: Impacts of an Ag. Economics First Year Seminar Course" in the 2010 *Proceedings of the CHEP*, pages 27-29. VT CIDER. Blacksburg, VA. Feb. 18-19, 2010. <https://vtechworks.lib.vt.edu/handle/10919/85322>
75. Good, D., C. McIntyre and **M.A. Marchant**. 2009. "Reinventing **Undergraduate Research**: A Blueprint for Department-based Undergraduate Research Programs" in the 2009 *Proceedings of the CHEP*, page 70. VT CIDER. Blacksburg, VA. Feb. 18, 2009. <https://vtechworks.lib.vt.edu/handle/10919/85321>
76. Song, B.\* and **M.A. Marchant**. 2005. "China's Biotech Policies and Their Impacts on U.S. Agricultural Exports to **China**" in *China's Agri-Food Value Chain*. Proceedings: WCC-101 **China** Research Project conference; Reno, NV. April 2005.
77. Peng, X.,\* **M.A. Marchant** and Y. Yu. 2004. "Price Linkages Across Ag. Products in **China**" in *China's Agricultural Sector*. Proceedings of the WCC-101 **China** Research Project conference, eds. T. Wahl and B. Sternquist, pages 126-146; East Lansing, MI. April 19-20, 2004.

78. Zhong, F., **M.A. Marchant**, Y. Ding\* and K. Lu.\* 2003. "GM Foods: A Nanjing Case Study of **Chinese Consumers' Awareness and Potential Attitudes**" in the *Proceedings for the International Symposium on Food Safety*, pages 254-267. **Hangzhou, China**, Oct. 2003.
79. **Marchant, M.A.**, T. Manukyan\* and W. Koo. 2002. "International Trade and Foreign Direct Investment (FDI)" in *Free Trade Area of the Americas, the WTO, and New Farm Legislation*. Proceedings of the S-287 International Trade Research Project, San Antonio, TX. 2002. Conference sponsor: **Farm Foundation**.
80. **Marchant, M.A.** and S. Saghaian.\* 2000. "Assessment of Trade and FDI on U.S. Competitiveness in **Asian Food Markets**" in *Global Agricultural Trade in the New Millennium*. Editors: P. Rosson, P.L. Kennedy and F. Adcock. Proceedings of the S-287 International Trade Project conference, New Orleans, 2000. Research Center for North American Studies publication #CNAS 2000-6, Texas A&M, June 2000.
81. **Marchant, M.A.**, S. Saghaian\* and S.S. Vickner. 1999. "Assessment of Trade and Foreign Direct Investment Management Strategies on Competitiveness of U.S. Agro-Food Firms in **China**" in *Building Trust in the Agro-Food System: Trade, Technology, and Competitiveness*. Proceedings of the **International Food and Agribusiness Management Association (IFAMA) World Food and Agribusiness Congress, Florence, Italy**; June 13-16, 1999.
82. **Marchant, M.A.**, S.A. Neff and M. Xiao.\* 1997. "Political Economy of U.S. and European Union Dairy Policy Choice" in *Issues in Ag. Competitiveness*. Editors: R. Rose, C. Tanner and M. Bellamy, pages 46-56. **Proceedings of the 1994 International Assoc. of Ag. Economists (IAAE) XXII triennial meeting, Zimbabwe, Africa**, Aldershot, England: Dartmouth Pub. Co. Ltd., 1997. **[45 of over 200 contributed paper submissions were accepted]**.
83. Munirathinam, R.,\* **M.A. Marchant** and Michael Reed. 1996. "The Canada-U.S. Free Trade Agreement" chpt 8. in *Trade, Policy, and Competition*. Editors: Jolly, Fletcher, Kennedy & Amponsah. Proceedings of the S-256 International Trade Research Project conference, Washington D.C., So. Assoc. of Ag. Experiment Station Directors Coop. Bulletin #390.
84. Reed, M.R. and **M.A. Marchant**. 1994. "The Behavior of U.S. Food Firms in International Markets" chpt. 7 in *From Columbus to ConAgra: The Globalization of Ag. & Food*, eds. Bonanno, Busch, Friedland, Gouveia and Mingione. Lawrence, KS: Univ. Press of Kansas.
85. **Marchant, M.A.**, S.A. Neff and M. Xiao.\* 1994. "Dairy Policy Choice in the U.S. and European Community" chpt. 17 in *Ag. Trade Conflicts and GATT*, eds. G. Anania, C. Carter and A. McCalla. Boulder: Westview Press. [Contributed paper for the *New Dimensions* conference. Sponsor: **International Ag. Trade Research Consortium (IATRC), Italy**, 1993].
86. **Marchant, M.A.**, S.A. Neff and A.F. McCalla. 1992. "Domestic Policy Interdependence: Analysis of Dairy Policies in the USA & EC" in *Issues in Ag. Develop*, eds. M. Bellamy & B. Greenshields, 339-43. **Proceedings of the 1991 IAAE XXI triennial meeting, Tokyo, Japan**, Brookfield, VT: Ashgate Pub. Co. **[45 of over 400 contributed paper submissions accepted]**.
87. Reed, M.R. and **M.A. Marchant**. 1991. "Globalization of the U.S. Food Processing Sector." *Organization and Performance of World Food Systems: Research Project NC-194 #27*.
88. **Marchant, M.A.** and Alex F. McCalla. 1993. "Endogenizing Government Behavior" chapter 13 in *The Environment, Government Policies, and International Trade*, eds. M. Shane and H. Von Witzke. Washington, D.C.: USDA-Economic Research Service #AGES9314. [Selected paper presented at the 1990 **IATRC** annual meeting, San Diego, CA. 1990.]
89. **Marchant, M.A.** 1990. "Impact of Rising Transportation Costs on California's Market Share of Fresh Fruits and Vegetables." *Proceedings of the Transportation Research Forum*. 5:37.



#### D. Additional Publications

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90. Grant, J., D. Orden and **M. Marchant**. May 2020. "COVID-19 and Agricultural Exports under the **U.S.-China** Trade Deal" in *Impacts of the COVID-19 Pandemic on U.S. and Virginia Farms and Agribusinesses*. J. Bovay, editor. Pages 29-32. On the web:  
[https://aaec.vt.edu/content/dam/aaec\\_vt\\_edu/extension/aaec-outreach-reports/covid-19-resources-may-2020/COVID-impacts-on-Virginia-5-20.pdf](https://aaec.vt.edu/content/dam/aaec_vt_edu/extension/aaec-outreach-reports/covid-19-resources-may-2020/COVID-impacts-on-Virginia-5-20.pdf)  
[Also published as a Center for Agricultural Trade Policy Update #2020-05:  
[https://aaec.vt.edu/content/dam/aaec\\_vt\\_edu/tradecenter/policy-briefs/CAT-5-20-update.pdf](https://aaec.vt.edu/content/dam/aaec_vt_edu/tradecenter/policy-briefs/CAT-5-20-update.pdf)
91. **Marchant, M.**, J.H. Grant and E.B. Peterson, 2019. "The Importance of U.S. Food and Agricultural Trade in a New Global Market Environment" S-1062 Multi-State Research Project. Final 5 Year Report to the funder: USDA-National Institute of Food and Agriculture (USDA-NIFA).
92. University of Kentucky, College of Agriculture. Diversity Task Force Report, **M. A. Marchant**, Chair. *Diversity Issues in the College of Agriculture*, April 2003 (83 pages).  
[https://administration.ca.uky.edu/files/archive-college-plans-reviews-reports\\_0/archive-college-plans-reviews-reports/report\\_archive\\_diversity\\_task\\_force\\_summary\\_2003.pdf](https://administration.ca.uky.edu/files/archive-college-plans-reviews-reports_0/archive-college-plans-reviews-reports/report_archive_diversity_task_force_summary_2003.pdf)

100+ additional papers were published, including 41+ research reports and 59 extension and outreach publications. Of these, **40 publications were co-authored by students**. Beyond these include annual/final reports to funders--USDA-NIFA, CSREES and VT Institute for Society, Culture and the Environment (ISCE)—and to the National Information Management and Support System (NIMSS) for Multistate Research Projects supported by the State Agricultural Experiment Station from the Hatch Multistate Research Fund provided by USDA-NIFA.

#### E. Invited Addresses and Speaking Engagements [\* denotes graduate student]

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1. Co-presented with Jason Grant and Charlotte Emlinger. "Gravity Model Approach for International Trade Projections." Invited presentation to the U.S. Department of Agriculture-Animal and Plant Health Inspection Services (USDA-APHIS) and Food Safety Inspection Service (USDA-FSIS) virtual modeling workshop, May 13, 2020.
2. "Trade Impacts on the Pork Industry." Invited faculty speaker, CALS Swine Club, virtual presentation, Oct. 12, 2020.
3. Invited faculty participant on Virginia Tech-College of Agriculture and Life Sciences Virtual Commencement video during COVID spring 2020.
4. Co-presented with Jason Grant and Richard Crowder. "Global Economic Trends on Trade" invited presentations by Virginia Tech's Center for Agricultural Trade to the *2019 Global Entrepreneurship Partnership Conference*, Blacksburg, VA. Aug. 28, 2019.
5. Co-presented with Fred Gale and Jing Zhu. "**Implications of the Current Trade War to Agricultural Trade between the U.S. and China**" invited panel presentation at the *Challenges, Implications, and the Future of Agricultural Trade between the U.S. and China, post-conference to the 2019 Agricultural and Applied Economics Association (AAEA)* annual meeting; sponsored by the **AAEA-China Section**, Purdue University and Zhejiang University; organized by Holly Wang, Baohui Song and S. Jin. Atlanta, GA. July 24, 2019.
6. Co-presented with Sandra Hoffman and Parke Wilde. "**Communicating Research to Support Public Trust in Science and Evidence-based Policy**" invited panel presentation at the **2019 AAEA annual meeting**. Track Session #2110 sponsored by the AAEA-Environmental Section

- and the Association of Environmental and Resource Economists (AERE); session organized by Leah Palm-Forster. Atlanta, GA. July 21-23, 2019.
7. **“Decoding U.S.-China Trade”** lecture as part of the 2019 **Great Decisions** eight-week series sponsored by the Virginia Tech Lifelong Learning Institute, Feb. 20, 2019.
  8. **“China-U.S. Trade Dispute”** invited presentation at the request of the Southern Ag. Economics Association (SAEA) Board of Directors for *The Importance of Global Trade Policies/Disputes and Macroeconomic Conditions to Southern U.S. Agriculture* symposium; organized by Stephen Devadoss and presented at the 2019 SAEA annual meeting, Birmingham, AL. Feb. 2-5, 2019. <https://www.saea.org/wp-content/uploads/2019/02/prog2019.pdf>
  9. Co-presented with Mina Hejazi,\* Jue Zhu\* and Xin Ning.\* **“The Decline of U.S. Export Competitiveness in the Chinese Meat Import Market”** invited seminar, **Nanjing Agricultural University, Nanjing, China**, April 23, 2018.
  10. Co-presented with James Hansen. **“Expanding U.S. Market Access in China’s Evolving Agricultural and Trade Policy Environment.”** Invited presentation, **USDA-NIFA AFRI Project Directors Meeting—Agricultural Economics and Rural Communities post-conference to the 2017 AAEA annual meeting**, Chicago, IL. Aug. 2, 2017; additional invited presentation at the **2016 AAEA post-conference, USDA-NIFA AFRI Project Directors Meeting**, Boston, MA. Aug. 3, 2016. <https://aese.psu.edu/nercrd/food-systems/2017-afri-project-directors-meeting-presentation-files/marchant>
  11. Presented by co-author Jason Grant. **“Regionalism without Regions: The Economic Impacts of Cross-Regional Trade Agreements.”** Invited presentation for the *American Enterprise Institute’s Emerging Scholars Program*, Washington, D.C. Feb. 18-20, 2015.
  12. Co-presented with Chad Hart and Craig Gunderson. **“Powerful Circumstances for Successful Career Moves”** invited symposium presentation at the **2014 AAEA annual meeting**, Minneapolis, MN. July 27-29, 2014.
  13. **“Innovative Teaching Methods: Then vs. Now.”** Presentation at the **Lifetime Achievement Award Winners’ Symposium, 2014 Southern Agricultural Economics Association (SAEA)** annual meeting, Dallas, TX, Feb. 2-4, 2014.
  14. Co-presented with Bill Richardson. **“The Food and Agricultural Education and Information System (FAEIS),”** invited presentation, **Association of Public Land-Grant Universities-Academic Programs Section (APLU- APS)/Non-land-grant Agricultural and Renewable Resources (NARRU) annual meeting**, Alexandria, VA. Feb. 29-March 2, 2013; also presented at the Nov. 2013 APLU-APS meeting, Washington, D.C.
  15. **“International Trade: New Methods to Engage Students,”** invited presentation, S-1043 Regional Research Committee, New Orleans, LA. March 29-30, 2012.
  16. *VT Honors Program. “Fulbright Friday’s Series.”* Invited presentation to students interested in applying for a Fulbright. [Presentation covered experiences as a **Senior Fulbright Scholar, Fulbright Panel chair and member of VT selection committee.**] Fall 2010.
  17. **Keynote speaker, VT Phi Beta Delta International Honor Society**, Sept. 27, 2010.
  18. **“Integrating Economics into Multidisciplinary Proposals,”** invited presentation at the *Grantsmanship Workshop*, pre-conference to the **2009 Agricultural and Applied Economics Association** (AAEA-formerly the *American Agricultural Economics Association*) annual meetings, Milwaukee, WI. July 25, 2009.
  19. Co-presented with Bill Richardson. **“The Food and Agricultural Education Information System (FAEIS),”** invited presentation, **2009 North American Colleges and Teachers of**

- Agriculture (NACTA) annual meeting Making Assessment Work for You*, Oklahoma State University, Stillwater, OK. June 17-20, 2009. [Similar presentations: *Southern/North Central Regions' Joint Academic Programs' Workshop*, North Carolina State Univ., May 20-21, 2008; **Board on Agriculture, National Association of State Universities and Land Grant Colleges (NASULGC)**, New York City, Nov. 10, 2007 and the **American Assoc. of State Colleges of Ag. and Renewable Resources (AASCARR)** annual conference, Hays, KS. Oct. 1-3, 2007.]
20. "Achieving Inclusive Excellence in Grant Proposals workshop," invited speaker. Sponsor: Virginia Tech *Center for Academic Excellence and Enrichment*, April 23, 2009.
  21. Blue Ridge Mountain Counselor Tour, **student recruitment** presentation to 50 out-of-state high school counselors, fall 2007 and 2008.
  22. Invited guest lecturer/speaker at numerous CALS courses/student club meetings, 2006-08.
  23. College Scholarship Banquet, Master of Ceremonies, Oct. 10, 2008 and Sept. 7, 2007.
  24. CALS Department Heads' meeting, invited speaker, Sept. 5, 2008.
  25. *Virginia Governor's School for Agriculture*, July 25-26, 2008.
  26. *ExxonMobil Bernard Harris "Math Science Summer Camp,"* June 2007 and June 2008.
  27. Co-presented with Bill Richardson. "The Food and Agricultural Education Information System (FAEIS)" VT College of Agriculture and Life Sciences workshop, April 15, 2008.
  28. "Writing Winning Grants for the NRI," AAEC Departmental Seminar, Dec. 7, 2007.
  29. Dairy Science Faculty Meeting. Presented *NACTA Teaching Award*, Nov 2, 2007.
  30. Outreach NOW Conference, Sept. 24, 2007.
  31. "Advising Perspectives from the Dean's Office" invited presentation at *A Sharing of Advising Approaches* symposium sponsored by the **AAEA-Teaching, Learning and Communication Section** presented at the **2007 AAEA annual meeting**, Portland, OR. July 29-Aug.1, 2007.
  32. *Exploring Advancement to Administration and Management*, invited symposium presentation; sponsored by the **AAEA-Committee on Women in Agricultural Economics (CWAE), 2007 AAEA annual meeting**, Portland, OR. July 29-Aug.1, 2007.
  33. "Managing the Classroom for Success" invited presentation at the *2<sup>nd</sup> Annual Young Professional Teaching Academy pre-conference to the 2007 AAEA annual meeting*; sponsored by the **AAEA-Teaching, Learning and Communication (TLC) Section** and the Graduate Student Section, Portland, OR. July 29, 2007.
  34. *NACTA conference-Awards ceremony*, Univ. of Illinois at Urbana-Champaign, IL. June, 2007.
  35. *CALS Student Leadership Recognition event*, May 2, 2007.
  36. *College Remembrance Gathering*, A college gathering of faculty, staff and students to honor those individuals we lost due to the April 16<sup>th</sup> Virginia Tech tragedy, April 25, 2007.
  37. Efferson Lecture, "Writing Grants for the National Research Initiative," invited seminar, Department of Agricultural Economics and Agribusiness, *Louisiana State Univ.* Feb. 12, 2007.
  38. Marchant, Mary A. *Implementing Best Practices for Learning Outcomes in Agribusiness Education* symposium presentation, **2006 AAEA annual meeting**, Long Beach, CA. July 2006.
  39. "**100 Years of Recognizing Excellence in Agriculture: Gamma Sigma Delta's (GSD) 100<sup>th</sup> Anniversary**," **Ohio State University**, June 24, 2006. [Invited speaker based on my role as International GSD Historian.]
  40. "Agrobiotechnology in **China**." Invited presentations at the **USDA-CSREES Project Directors' meeting**, New Orleans, LA. Nov. 4, 2007; Washington D.C., June 15-16, 2006.
  41. "Summer Institute for Women's Leadership in Higher Education Administration," invited speaker, **Bryn Mawr College**, July 22, 2005.

42. **“Bridging the Gap between 1890 and 1862 Land Grant Agricultural Economics Programs”** invited workshop presentation, *USDA-ERS and USDA-CSREES*, Washington, D.C., June 2005.
43. Co-presented with John Hillison, **Keynote Speakers**, *Western Kentucky University, College of Agriculture, Gamma Sigma Delta (GSD) Initiation Ceremony*, April 28, 2005.
44. **Keynote Speaker**. *University of Florida, Institute of Food and Agricultural Sciences, Gamma Sigma Delta 50<sup>th</sup> Anniversary Awards Banquet*, March 17, 2005.
45. *Southern Agricultural Economics Association (SAEA) annual meeting*, Little Rock, AR. Feb. 5-9, 2005: invited paper presentation.
46. **2005 Allied Social Science Association annual meeting**, Philadelphia, PA. January 2005: **principal paper presentation**.
47. “Are Professional Associations Subject to the Tragedy of the Commons?” invited symposium presentation, **2004 AAEA annual meeting**, Denver, CO. Aug. 2004.
48. **Keynote Speaker**. *Louisiana State University, GSD Awards Banquet*, April 20, 2004.
49. “Promotion and Tenure at the University of Kentucky.” Presentation to the UK’s Women’s Studies Program—Mentoring Series, Oct. 10, 2003.
50. “The Influence of Multinational Firms and Foreign Direct Investment (FDI) in the Agricultural Sector,” *The Role of Multinational Firms in Agriculture* symposium sponsored by the **AAEA International Committee, 2003 AAEA annual meeting, Montreal, Canada**, July 26-30, 2003.
51. “Tips for a Successful USDA National Research Initiative (NRI) Competitive Grant Proposal,” **Council on Food, Agriculture and Resource Economics (C-FARE) ‘Federal Competitive Grants Workshop’ Pre-Conferences to the 2002 and 2003 AAEA annual meetings, Montreal, Canada**, July 26, 2003; Long Beach, July 28, 2002: invited presentations based on my experience as USDA NRI “Markets and Trade” Panel Manager. [A similar invited presentation was presented at the UK College of Agriculture’s *Funding Opportunities* workshop, Dec. 17, 2002.]
52. “U.S. Agricultural Production System and Land Use.” Presentation to the *Russian Productivity Enhancement Program* sponsored by the UK College of Agriculture International Programs and the Center for Citizen Initiatives, Presidio of San Francisco. Lexington, KY. Oct. 21, 2002.
53. Co-presented with Michael R. Reed. “The Roles of FDI and Trade in Globalization of the Food Processing Industry” *Global Food Industry* symposium, **2002 AAEA annual meeting**, Long Beach, CA. July 27-31, 2002.
54. *SAEA annual meeting*, Orlando, FL. Feb. 5, 2002: invited paper presentation.
55. Co-presented with Won Koo and Dyana N. Cornell.\* “Competitive Tradeoffs between FDI and Trade,” invited presentation, *U.S. FDI in Processed Foods* symposium, **2001 AAEA annual meeting**, Chicago, Aug. 5-8, 2001.
56. **2001 AAEA “Agricultural Economics Young Professionals” conference**, invited presentation as a faculty mentor. Keystone, CO. June 12-14, 2001.
57. “The Keys to Preparing Successful Research Grant Proposals” invited presentation, *USDA-CSREES “Competitive Grants Workshop”*. Denver, CO. Oct. 6, 2000. [This workshop was attended by over 275 U.S. researchers. A similar presentation was made at the **2000 AAEA annual meeting**, Tampa, FL and the 1997 SAEA meetings, Birmingham, AL.]
58. “Distinguished Undergraduate Teaching” invited presentation, **AAEA Models for Teaching Excellence symposium What Works in the Classroom: Lessons from the 1999 AAEA Teaching Award Recipients, 2000 AAEA annual meeting**, Tampa, FL. July 30-Aug. 2, 2000.
59. *North Dakota State University, Dept. of Agricultural Economics*; July 21, 2000: invited seminar.
60. Co-presented with Dale Colyer. “Issues and Views from Appalachia,” invited presentation, *Free Trade Area of the Americas* symposium, **1999 AAEA annual meeting**, Nashville, TN. 1999.

61. **1999 AAEA annual meeting**, Nashville, Aug. 1999: principal paper presentation.
62. **"Fulbright Scholar Experience—University of Tuscia, Viterbo, Italy."** Invited by the University of Kentucky (UK) President to present a university-wide seminar. April 1, 1999. [A similar invited presentation was made to the UK Office of International Affairs, May 17, 1999.]
63. *Mississippi State University, Dept. of Agricultural Economics*, March 18, 1999: invited seminar.
64. **Fulbright Distinguished Chair Scholar Program "International Trade" Seminars, University of Tuscia, Viterbo, Italy**, spring 1998.
65. *University of Georgia, Dept. of Ag. and Applied Economics*, Jan. 23, 1998: invited seminar.
66. "Teaching Graduate Level Econometrics," **AAEA Models for Teaching Excellence symposium, 1997 AAEA annual meeting**. Toronto, Canada, July, 1997.
67. **1997 Allied Social Science Association annual meeting**, New Orleans, LA. Jan. 1997: **AAEA** principal paper presentation.
68. "The Facts on Women Faculty and Graduate Students in Agricultural Economics," invited presentation, **Recruiting and Retaining Women in Agricultural Economics symposium, 1996 AAEA annual meeting**. San Antonio, TX. July 28-31, 1996.
69. **"Recruiting and Retaining Women in Agricultural Economics." National Association of Agricultural Economics Administrators (NAAEA)**. Organized invited session and presented paper at the **NAAEA** annual meeting. Nashville, TN, Nov. 1995.
70. "University of Kentucky Student Profile." Invited by UK Dean of Undergraduate Studies to make a presentation at *New Faculty Orientation*, Aug. 1996 and Aug. 1995.
71. **1995 AAEA annual meeting**, Indianapolis, IN. Aug. 1995: principal paper presentation.
72. "International Trade." *Junior Leader Program*, Kentucky Youth Seminar sponsored by the UK Extension and KY Council of Cooperatives. June, 1995; June 1990-92, respectively.
73. "The Basic Mechanisms of U.S. Agricultural Policy." Presentation to the **Ukrainian Training Program** sponsored by the Univ. of Kentucky Office of International Affairs. May 24, 1995.
74. *University of Wisconsin-Madison, Dept. of Ag. Economics*, March 31, 1995: invited seminar.
75. **1994 AAEA annual meeting Pre-Conference**, San Diego, CA. Aug. 1994: invited presentation.
76. Invited lectures for *Trade Determinants in an Ag. Setting and Today's Global Economy* sponsored by the UK International Agricultural Marketing Institute. Rough River, KY. [Videotaped lectures distributed to students throughout Kentucky.] March-April 1994.
77. **1994 SAEA annual meeting**, Nashville, TN. Feb. 1994: invited presentation.
78. "Using and Abusing International Trade Data" invited presentation, *U.S. and International Agricultural Trade Data* symposium, **1993 AAEA annual meeting**, Orlando, FL. Aug. 1993.
79. "Effects of International Trade Policy on Agriculture." Vocational Agriculture Teacher Training-*Agribusiness Management Workshop*, UK Extension Service. Lexington, KY. June 1991.
80. *S-224 International Trade Research Project*, Redington Beach, FL. Nov. 1990: invited presentation.
81. *University of Minnesota, Dept. of Agriculture and Applied Economics*, 1988: invited seminar.
82. *University of Kentucky, Department of Agricultural Economics*, 1988: invited seminar.
83. *USDA-Economic Research Service*, Washington, D.C., 1988: invited seminar.

**F. Scientific Paper Presentations** [abstracts included; \* denotes graduate student; \*\* denotes undergraduate student]

**F.1. International**

84. Hansen, J., **M.A. Marchant**, M.Hejazi,\* F. Tuan and A. Somwaru. "Challenges and Successes by U.S. Agricultural Exporters to **China**" in *The Trade Impacts of China's Agricultural Policies* symposium organized by M.A. Marchant and Jing Zhu; **2018 XXX triennial meeting of the International Assoc. of Ag. Economists (IAAE), Vancouver, Canada, July 28-Aug. 2, 2018.**
85. Hansen, J., **M.A. Marchant**, F. Tuan and A. Somwaru. "Global Agricultural Trade: United States, **China** and Emerging Markets." **Invited presentation at the 2018 China Agricultural Outlook Conference sponsored by the Chinese Academy of Agricultural Sciences (CAAS)/Chinese Ministry of Agriculture (MOA). Beijing, China, April 20-21, 2018.**  
[Presentation made by our China research team (see USDA-AFRI grant above). A similar presentation was made at **Nanjing Agricultural University, Nanjing, China, April 23, 2018.**]
86. Hejazi, M.,\* Jue Zhu,\* **M.A. Marchant** and X. Ning.\* 2017. "China's Meat Import Demand-The Impact of Supplier Diversification on U.S. Exports." Invited paper presented at the *Drift in the U.S. Agricultural Export Market* organized session, **2017 International Agricultural Trade Research Consortium (IATRC) annual meeting.** Washington, D.C. Dec. 3-5, 2017.  
<https://ageconsearch.umn.edu/record/266831>
87. Orden, D., L. Brink and **M.A. Marchant.** 2017. Organizers of the *Agricultural Trade Disputes between the U.S. and China: Broiler Duties, Domestic Support and TRQ Administration* session, presented at the 2017 **IATRC** annual meeting. Washington, D.C. Dec. 3-5, 2017. Note: Marchant also served as moderator. <http://iatrc.umn.edu/2017-annual-meeting/>
88. Grant, J. and **M. Marchant.** "Regionalism without Regions: The Economic Impacts of Cross-Regional Trade Agreements." Presentation at the **2015 International Agricultural Trade Research Consortium** annual meeting, Clearwater Beach, FL. Dec. 13-16, 2015.
89. **Marchant, M.A.** and J. Hansen, Organizers. "**China's** Evolving Agricultural Policies— Food Security vs. Market Access." Symposium presented at the **2015 IXXX triennial meeting of the International Association of Ag. Economists (IAAE), Milan, Italy, Aug. 9-14, 2015.**
90. Chen, W.,\* B. Lohmar and **M.A. Marchant.** "Ethanol and the Price Transmission from Global Crude Oil to Vegetable Oils: Evidence from **China.**" Selected paper at the CAER-IFPRI annual conference, **Wuhan, China, Oct. 17-18, 2013.**66
91. Chen, Wei,\* Bryan Lohmar, and **M.A. Marchant.** "Impacts of Global Crude Oil Prices on **China's** Vegetable Oil Prices." Selected paper presented at the **International Food and Agribusiness Management Association (IFAMA) Forum and Symposium, Shanghai, China, June 12, 2012.** [A similar paper was presented at the **2012 Agricultural and Applied Economics Association (AAEA) annual meetings, Seattle, WA. Awarded AAEA-China Section's best paper.**
92. Chen, W.,\* A. Muhammad and **M.A. Marchant.** "Export Taxes and Commodity Trade: A Focus on Market Reforms in Argentina and Soybean Demand in **China.**" Selected paper presented at the **IFAMA Forum and Symposium, Shanghai, China, June 12, 2012.**
93. Hightower, L.,\* K. Griffin,\* A.Y. Shen,\* **M.A. Marchant,** E. Smith, E. Vance, W.W. Richardson, A. Bell,\* J.D. Hamm\* and T.P. Mack. "Engaging Students through International Experiences to Expand Diverse Perspectives." Selected paper presented at the *North American Colleges and Teachers of Agriculture (NACTA) Annual Conference, Edmonton, Canada, June 15, 2011.*



- [A similar topic was presented as a poster at the *2011 APLU-National Academic Programs Summit: Creating Change – Curricula Reform for a 21st Century Education*, Indianapolis, IN., Aug. 3-5, 2011.]
94. Chen, W.\* and **M.A. Marchant** (Advisor). "Price Impacts on **China's** Soybean Imports: A Production System Approach." Berkeley, CA. Dec. 12-14, 2010. [**One of two dissertation reports selected for presentation at the *International Agricultural Trade Research Consortium (IATRC) 30th Anniversary Meeting.***]
  95. Chen, W.,\* A. Muhammad and **M.A. Marchant**. "Impacts of Argentina's Export Tax Reform on **China's** Soybean and Soybean Oil Imports." Selected paper presented at the ***International Ag. Trade Research Consortium 30th Anniversary Meeting.*** Berkeley, CA. Dec. 12-14, 2010.
  96. Song B.,\* **M.A. Marchant**, M.R. Reed and S. Xu. "Market Power and Competitive Analysis of **China's** Soybean Import Market" contributed paper presented at the ***International Agricultural Trade Research Consortium*** meeting, **Beijing, China**, July 2007.
  97. Hansen, J., W. Lin, F. Tuan, **M.A. Marchant**, N. Kalaitzandonakes, F. Zhong and B. Song.\* "Trade Effects of Commercializing Genetically Modified Soybeans in **China.**" Contributed paper presented at the ***International Agricultural Trade Research Consortium*** meeting, **Beijing, China**, July 2007. [A similar paper was presented at the **2007 AAEA annual meeting**, Portland, OR.; abstract: <http://ageconsearch.umn.edu/handle/9906>]
  98. Lin, W., F. Zhong, S. Xu, F. Tuan, **M.A. Marchant**, N. Kailanzandonakes and B. Song.\* "Adoption of Herbicide-Tolerant, Biotech Soybeans in **China.**" Contributed paper, ***WERA-101 China Research Project, Shanghai, China***, July 2007.
  99. **Marchant, M.A.** and B. Song.\* "The Development of Agrobiotechnology and Future Biotech Policies in **China: An Overview.**" Invited presentation at the ***Agrobiotechnology in China*** symposium. Organizers: W. Lin and F. Tuan. Symposium presented at the **2006 XXVI triennial meeting of the International Association of Agricultural Economists (IAAE), Queensland, Australia.** Aug. 12-18, 2006. Paper distributed to conference delegates on CD. [A similar paper was presented at the **2005 AAEA annual meeting**, Providence, RI.]
  100. Song, B.\* and **M.A. Marchant**. "**China's** Biotech Policies and their Impacts on U.S. Agricultural Exports to **China**" poster paper presented at the at the **2006 XXVI triennial meeting of the IAAE, Queensland, Australia.** Aug. 12-16, 2006. Paper distributed to IAAE participants on CD; abstract: <http://ageconsearch.umn.edu/handle/25661>
  101. Song, B.,\* **M.A. Marchant** and S. Xu.\* "Does **China** Play a Key Role in Formulating World Soybean Prices?" Selected paper presented at the ***East-West Center International Graduate Student Conference***, Honolulu, HI. 2005. [A similar paper was presented at the ***Southeast Conference of the Association for Asian Studies***, Lexington, KY. Jan. 2005.]
  102. Peng, X.,\* **M. Marchant**, L. Maynard and Y. Yu. "Price Liberalization or Control: A Test of Assumptions Influencing **Chinese** Grain Policy." Selected paper presented at the ***East-West Center International Graduate Student Conference***, Honolulu, HI. Feb. 2005.
  103. Lin, W., F. Tuan, **M.A. Marchant** and N. Kalaitzandonakas. ***Shanghai Jiao Tong University, Department of Marketing.*** Our USDA-NRI agrobiotechnology research team was invited to present our research at a departmental seminar, **Shanghai, China**, Oct. 22, 2003. [Similar presentations were made at **Nanjing Agricultural University, Nanjing, China**, Oct. 2003.]
  104. **Marchant, M.A.** "International Trade and FDI by the U.S. Food Processing Industry." Selected paper presented at the **45th annual *Australian Agricultural and Resource Economics Association Conference, Adelaide, Australia***, 2001. Abstract in conference program.
  105. **Marchant, M.A.**, S. Saghayan\* and S.S. Vickner. "Assessment of Trade and Foreign Direct

- Investment Management Strategies on Competitiveness of U.S. Agro-Food Firms in **China**.” Paper presented at the **International Food and Agribusiness Management Association (IFAMA) World Food and Agribusiness Congress, Florence Italy**; June 13-16, 1999.
106. **Marchant, M.A.**, R. Munirathinam,\* and M.R. Reed. "International Trade and FDI: A Canada-U.S. Trade Agreement Case Study." Invited presentation at the *Trade and FDI* symposium. **1997 XXIII triennial meeting of the International Association of Agricultural Economists (IAAE)**, Sacramento, CA. 1997. Abstract in IAAE conference program.
107. **Marchant, M.A.**, R. Munirathinam\* and M.R. Reed. "The U.S.-Canada Free Trade Agreement." Selected paper presented at the 42<sup>nd</sup> *International Atlantic Economic Society (IAES) Conference*, Washington, D.C., Oct. 1996. Abstract in conference program.
108. **Marchant, M.A.**, and M. Mawampanga.\* "A Quadratic Programming Analysis of NAFTA." Selected paper presented at the 38<sup>th</sup> *IAES "Reducing Barriers" Conference, Montreal, Canada*. Oct. 1994. Abstract in conference program.
109. **Marchant, M.A.**, S.A. Neff and M. Xiao.\* "Political Economy of U.S. and European Union Dairy Policy Choice." **1994 XXII triennial meeting of the International Association of Agricultural Economists (IAAE), Zimbabwe, Africa, Aug. 1994. [45 of over 200 contributed paper submissions were accepted]**.
110. **Marchant, M.A.**, S.A. Neff and M. Xiao.\* "Dairy Policy Choice in the U.S. and European Community." Contributed paper presented at the **International Agricultural Trade Research Consortium (IATRC) New Dimensions in Agriculture** conference, **Calabria, Italy, 1993**.
111. **Marchant, M.A.**, S.A. Neff and A.F. McCalla. "Domestic Policy Interdependence: Analysis of Dairy Policies in the USA and EC." **1991 XXI triennial meeting of the IAAE, Tokyo, Japan, Aug. 22-29, 1991. [45 of over 400 contributed paper submissions accepted]**.
112. **Marchant, M.A.** and A.F. McCalla. "Endogenizing Government Behavior." Selected paper presented at the 1990 **International Agricultural Trade Research Consortium (IATRC)** annual meeting, San Diego, CA. 1990.

**F.2. National** [See also sections VI-C Conference Proceedings and VI-E Invited Addresses and Speaking Engagements; \*\* denotes undergraduate student]

113. Zhang, W.\* and **M.A. Marchant**. "Simulation of **Chinese** Sorghum Imports: U.S. and Global Impacts." Selected paper in the **Agricultural and Applied Economics Association (AAEA)-China Section's Track Session #2052, 2019 AAEA annual meeting**, Atlanta, GA. July 21-23, 2019. [https://www.aea.org/UserFiles/file/am19-final\\_v15.pdf](https://www.aea.org/UserFiles/file/am19-final_v15.pdf) [A similar paper was presented at the 2019 Southern Agricultural Economics Association (SAEA) annual meeting, Birmingham, AL. Feb. 2019.]
114. Hejazi, M.,\* **M. A. Marchant**, Jue Zhu\* and X. Ning.\* "The Decline of U.S. Export Competitiveness in the **Chinese** Meat Import Market." Selected paper in the **AAEA-China Section's Track Session #2058, 2018 AAEA annual meeting**, Washington, DC. Aug. 5-7, 2018.
115. Hejazi, M.,\* Jue Zhu\* and **M. Marchant**. "The Impact of Diversifying **China's** Global Agri-Food Suppliers on U.S. Exports: A Case Study of **China's** Meat Import Demand." Selected paper presentation at the **2017 AAEA annual meeting**, Chicago, IL. July 30-Aug. 1, 2017. On web: <http://ageconsearch.umn.edu/record/259197?ln=en>
116. **Marchant, M.A.** and W. Zhang.\* "A Case Study - Supplying **China's** Growing Appetite for Poultry." Selected paper presented at the *U.S. Agribusiness Exporters to China: Challenges and Success Stories* Track Session #2103 sponsored by the **AAEA-China Section** and AAEA-Agribusiness Economics Management Section; session organized by **M. Marchant** and J.

- Hansen, presented at the **2016 AAEA annual meeting**, Boston, MA. July 31- Aug. 2, 2016. <http://www.aaea.org/UserFiles/file/Post-MeetingFinalDraft.pdf>
117. Grant, J. and **M.A. Marchant**. "Regionalism without Regions: The Economic Impacts of Cross-Regional Trade Agreements." Selected paper presented at the **2016 AAEA annual meeting**, Boston, MA. July 31- Aug. 2, 2016. <http://purl.umn.edu/236134>
  118. Hansen, J., F. Gale, **M. Marchant**, F. Tuan, F. Zhong, W. Chen\* and A. Somwaru. "Difficulties in Determining the Future of **China's** Commodity Trade: Policy Issues and Grain Production." Poster presented at the **2015 AAEA annual meeting**, San Francisco, CA. July 26-28, 2015. On web: <http://ageconsearch.umn.edu/record/205436>
  119. **Marchant, M.A.**, C. Xie\* and H. Tao. "Shuanghui International's Strategic Acquisition of Smithfield Foods," AAEA-Agribusiness Economics and Management Section poster presented at the **2014 AAEA annual meeting**, Minneapolis, MN. July 27-29, 2014.
  120. Hightower, L.,\* H. Lu,\* **M.A. Marchant**, E. Vance, W. Richardson and E. Smith. "**Attainment of Undergraduate Minority Students in Land-Grant Institutions.**" Selected paper presented at the *North American Colleges and Teachers of Agriculture (NACTA) Annual Conference*. Blacksburg, VA. June 25-28, 2013. [A similar paper was presented at the 2013 *VT Conference on Higher Education Pedagogy*.]
  121. Chen, W.,\* **M.A. Marchant** and A. Muhammad. "**China's** Soybean Imports--Price and Export Tax Impacts Using a Production System Approach." Selected paper presented at the **2010 annual meeting of the Agricultural and Applied Economics Association** (AAEA; formerly the American Agricultural Economics Association). Denver, CO. July 24-27, 2010.
  122. Watts, Dalton D. and **M.A. Marchant**. "**Enhancing Student Retention: Impacts of a First Year Seminar Course.**" Selected paper presented at the *2010 NACTA Conference*. Penn State University, State College, PA. June 22-25, 2010. [A similar paper was presented at the 2010 *VT Conference on Higher Education Pedagogy*.]
  123. Hunnings, J.R., W.W. Richardson and **M.A. Marchant**. "FAEIS: A Resource for Natural Resource Faculty and Institutions." Selected paper presented at the *Conference on University Education in Natural Resources*. Blacksburg, VA. March 25-27, 2010.
  124. Hamm, J.D.,\* J.R. Hunnings, **MA. Marchant**, W.W. Richardson and D. Sutphin. "Student and Faculty Gender Comparisons for Animal Sciences and Family and Consumer Sciences." Selected paper presented at the *NACTA annual meeting Making Assessment Work for You*. Oklahoma State University, Stillwater, OK. June 17-20, 2009.
  125. Good, D.J., C.M. McIntyre and **M.A. Marchant**. "USDA Scholars Program--Innovations in **Undergraduate Research.**" Selected paper presented as a poster at the *NACTA annual meeting Making Assessment Work for You*. Oklahoma State Univ., Stillwater, OK. June, 2009. [A similar poster was presented at the 2009 *VT Conference on Higher Education Pedagogy*.]
  126. Watts Reaves, D. and **M.A. Marchant**. "Assessing Communication Skills." Selected paper presented as a poster at the *NACTA annual meeting Making Assessment Work for You*. Oklahoma State University, Stillwater, OK. June 17-20, 2009.
  127. Clark, S., **M.A. Marchant**, C. Green, A. Bridges,\*\* M. O'Bryan,\*\* S. Riviere,\*\* W.W. Richardson, T. Tubia,\*\* K. Honaker,\*\* J. Martin,\*\* and M. Hendricks.\*\* "Discovery and Engagement through a Multidisciplinary Student Service-Learning Experience." Selected paper presented at the *NACTA annual meeting Retaining the Best*. Utah State, Logan, UT. June 11-13, 2008. Abstract: *NACTA Journal*, 52:2(2008):73.
  128. **Marchant, M.A.**, W.W. Richardson and J.R. Hunnings. "The Food and Agricultural Education Information System (FAEIS)—**Essential Information for Retaining Students and Faculty.**"

- Selected paper presented at the *NACTA* annual meeting *Retaining the Best*. Utah State, Logan, UT. June 11-13, 2008. Abstract: *NACTA Journal*, 52:2(2008):87-88.
129. Watts Reaves, D. and **M.A. Marchant**. "First Year Seminars: An Innovative Teaching Approach to **Enhance Student Retention**." Selected paper presented at the *NACTA* annual meeting *Advancing the Scholarship of Teaching and Learning*. University of Illinois at Urbana-Champaign, IL. June 20-22, 2007. Abstract: *NACTA Journal*, 51:2(2007):89.
  130. White, S.W. and **M.A. Marchant**. "Academic Program Improvement." Selected paper presented at the *NACTA* annual meeting *Advancing the Scholarship of Teaching and Learning*. University of Illinois at Urbana-Champaign, IL. June 20-22, 2007. *NACTA J.*, 51:2(2007):95.
  131. **Marchant, M.A.** and D. Watts Reaves. "Problem-based Learning Through **Group Projects**: Rewards and Pitfalls." Selected paper presented as a poster at the *NACTA* annual meeting *Advancing the Scholarship of Teaching and Learning*. University of Illinois at Urbana-Champaign, IL. June 20-22, 2007. Abstract: *NACTA Journal*, 51:2(2007):89.
  132. Song, B.,\* **M.A. Marchant** and Shuang Xu.\* "Competitive Analysis of **Chinese** Soybean Import Suppliers—U.S., Brazil and Argentina." Selected paper presented at the **2006 AAEA annual meeting**. Long Beach, CA. 2006. On web at <http://purl.umn.edu/21109>
  133. Freshwater, D. and **M.A. Marchant**. "**Graduate Student Recruitment**: Issues and Strategies in Agriculture and Applied Economics and Agribusiness." Invited symposium presentation, **2005 AAEA annual meeting**, Providence, RI. July 2005.
  134. **Marchant, M.A.** and S. Kumar.\* "Demand Determinants for U.S. Processed Food Exports by Emerging/Low and Middle-Income Countries." Selected paper presented at the **2004 AAEA annual meeting**. Denver, CO. Aug. 2004. Paper available on AgEcon Search at <http://purl.umn.edu/20276>
  135. Song, B.,\* **M.A. Marchant** and S. Xu.\* "Who Dominates the U.S. Soybean Industry: Producers, Taxpayers, or Consumers?" Selected paper presented at the **2004 AAEA annual meeting**. Denver, CO. Aug. 2004. Paper available on AgEcon Search at <http://purl.umn.edu/20117>
  136. Peng, X.,\* **M.A. Marchant** and M.R. Reed. "Identifying Monetary Impacts on Food Prices in **China**: A VEC Model Approach." Selected paper presented at the **2004 AAEA annual meeting**. Denver, CO. Aug. 2004. Paper available on AgEcon Search at <http://purl.umn.edu/20315>
  137. Zhuang, J.,\* **M.A. Marchant**, S. Nokes and H. Strobel. "Economic Analysis of Cellulase Production by *Clostridium thermocellum* in Solid State and Submerged Fermentation." Selected paper presented at the **2004 AAEA annual meeting**. Denver, CO. Aug. 2004. Paper available on AgEcon Search at <https://ageconsearch.umn.edu/record/20286?ln=en>
  138. Peng, X.,\* **M.A. Marchant**, X.D. Qin and J. Zhuang.\* "**Chinese** Consumers' Preferences for Livestock Products." Selected paper, **2003 AAEA annual meeting. Montreal, Canada**. July, 2003. Paper available on AgEcon Search: <http://purl.umn.edu/22253>
  139. Qin, D.X., X. Peng\* and **M.A. Marchant**. "New Insights of **Chinese** Livestock Consumers." Selected paper, **2002 AAEA annual meeting**. Long Beach, CA. July, 2002.
  140. **Marchant, M.A.** and R. Weldon , organizers. "What Works in the Classroom: Lessons from the 2000 AAEA Teaching Award Recipients." **AAEA Models for Teaching Excellence symposium. 2001 AAEA annual meeting**. Chicago, IL. 2001.
  141. **Marchant, M.A.** and S. Saghaian.\* "Competitive Tradeoffs between Exports and FDI for U.S. Processed Food Firms." Selected paper, **2000 AAEA annual meeting**. Tampa, FL. July, 2000.
  142. **Marchant, M.A.** and M. Bailey, organizers. "Keys to Preparing Successful Research Grant Proposals." Selected symposium, **2000 AAEA annual meeting**. Tampa, FL. July, 2000.
  143. **Marchant, M.A.**, R. Munirathinam\* and M.R. Reed. "Trade and FDI in the U.S. Food Processing

Industry.” Selected paper presented at the *Frontiers in Food Marketing* conference. Monterey, CA. 1998. [Research Update published in the *Journal of Food Distribution Research*. 30:1(1999):172-73. On web: <http://purl.umn.edu/26796>]

144. Fairchild, G., J. Seale and **M.A. Marchant**, symposium organizers. “*NAFTA and the Caribbean Basin*” symposium presented at the **1993 AAEA annual meeting**. Orlando, FL. Aug. 1993. Abstract: *AJAE*, 75:5(1993):1293.
145. Gonzales, C.,\* M.R. Reed and **M.A. Marchant**. "International Trade Liberalization Effects on Less Developed Countries." Selected paper presented at the **1993 AAEA annual meeting**. Orlando, FL. Aug. 1993. Abstract: *AJAE*, 75:5(Dec. 1993):1305.
146. **Marchant, M.A.**, symposium organizer. “**Cultural Diversity**” symposium presented at the **1992 AAEA annual meeting**. Baltimore, MD. Aug. 1992. Abstract: *AJAE*, 74:5(Dec. 1992):1264.

### F.3. Additional Papers Presented at Scientific Conferences

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Thirty-three additional papers were presented at professional meetings, e.g., *Southern Agricultural Economics Association* annual meetings; of these, **24 students were listed as co-authors**.

## VII. MEDIA OUTREACH

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In response to the escalating **U.S.-China trade dispute**, Marchant was featured in

- 2 press releases distributed nationwide by Virginia Tech culminating in
- 3 TV interviews—including **CBS MoneyWatch** and **FOXNews-Special Report with Bret Baier**
- 5 citations in national and agricultural press, including **The Washington Post**
- 4 radio interviews/podcast, including a live radio interview with WINA NewsRadio, Charlottesville, VA

### A. Virginia Tech Press Releases

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- Virginia Tech Media Relations (Author); Jason Grant, Charlotte Emlinger and **Mary Marchant** (Interviewed Experts). (Uploaded April 8, 2020). “**COVID-19 could alter agricultural trade relationships; change view of globalization and interdependency for food.**” [Nationwide press release.] [https://vtx.vt.edu/articles/2020/04/agriculturetrade\\_expert.html](https://vtx.vt.edu/articles/2020/04/agriculturetrade_expert.html)
- Esterhuizen, Max (Author), Virginia Tech Media Relations (Producer); Olga Isengildina-Massa and **Mary Marchant** (Interviewed Experts). (Uploaded April 7, 2020). “**VirginiaTech experts say food supply is strong and resilient despite COVID-19.**” [Nationwide press release.] <https://vtx.vt.edu/articles/2020/04/cals-food-supply-chain.html>
- Broadwell, Jillian (Author); Virginia Tech Media Relations (Producer); **Mary Marchant** (Interviewed Expert). (Uploaded July 6, 2018). “**Escalating trade war with China will hurt farmers and consumers, expert says.**” [Nationwide press release.] <https://vtnews.vt.edu/articles/2018/07/unirel-marchanttradejuly.html>
- Broadwell, Jillian (Author); Michael Stowe, Virginia Tech Media Relations (Producer); **Mary Marchant** (Interviewed Expert). (Uploaded April 2, 2018). “**‘Cool heads’ needed to deescalate trade standoff says U.S.-China expert.**” [Nationwide press release.] <https://vtnews.vt.edu/articles/2018/04/-cool-heads--needed-to-deescalate-trade-standoff--says-u-s--chin.html>



## B. National and Regional TV Interviews

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- Layne, Rachel (TV Producer); **Mary Marchant** (Interviewed Expert). **CBS News—MoneyWatch**. (July 23, 2018). “Despite Trump’s contention, trade deals aren’t killing farmers.” [Television article.] <https://www.cbsnews.com/news/despite-trumps-contention-trade-deals-arent-killing-farmers/>
- Bret Baier (TV Host); Doug McKelway (Producer); **Mary Marchant** (Interviewed Expert). **FOXNews—Special Report with Bret Baier**. (April 17, 2018). “American farmers wary of Trump trade policies,” [Marchant cited starting at 1 minute 25 seconds of television broadcast]. <http://video.foxnews.com/v/5772214382001/?#sp=show-clips>
- Dashiell, Joe (TV Host); **Mary Marchant** (Interviewed Expert). **WDBJ TV**. (April 10, 2018). “Kaine says trade war with **China** could ‘hit Virginia hard.’” [Television broadcast and corresponding press release.] Roanoke, VA. <http://www.wdbj7.com/content/news/Kaine-says-trade-war-with-China-could-hit-Virginia-hard-479334823.html>

## C. National and Agricultural Press

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- Kimberly Morgan and **Mary Marchant** interviewed by the Florida Farm Bureau/ FloridAgriculture Magazine reporter G.B. Crawford on the supply chain, May 5, 2020.
  - **Mary Marchant** interviewed by the Danville Register and Bee, and the Virginia Mercury regarding COVID impacts on U.S. and Virginia agriculture, Spring 2020.
  - Jason Grant, Charlotte Emlinger and **Mary Marchant** (Cited Experts). (April 9, 2020). “COVID-19 could alter agricultural trade relationships between US and **China** despite deal progress.” *The Poultry Site*. Retrieved from <https://www.thepoultrysite.com/news/2020/04/covid-19-could-alter-agricultural-trade-relationships-between-us-and-china-despite-deal-progress>
- Similar articles were published in the following national agricultural press media:
- *Morning Ag Clips*. Retrieved from <https://www.morningagclips.com/covid-19-could-alter-ag-trade-relationships/>
  - *The Beef Site*. Retrieved from <https://www.thebeefsite.com/news/55129/pandemic-poised-to-reshape-agriculture-trade-and-views-of-globalisation/>
  - *The Cattle Site*. Retrieved from <https://www.thecattlesite.com/news/55129/pandemic-poised-to-reshape-agriculture-trade-and-views-of-globalisation/>
  - *The Fence Post*: Retrieved from <https://www.thefencepost.com/news/covid-19-could-alter-agricultural-trade-relationships-change-view-of-globalization-and-interdependency-for-food/>
  - *Tri-State Livestock News*. Retrieved from <https://www.tsln.com/news/covid-19-could-alter-agricultural-trade-relationships-change-view-of-globalization-and-interdependency-for-food/>
- Kiely, Eugene and Lori Robertson (Authors); Jason Grant and **Mary Marchant** (Cited Experts). (June 13, 2019). “FactChecking Trump’s Pitch to Farmers.” FactCheck.org. Retrieved from <https://www.factcheck.org/2019/06/factchecking-trumps-pitch-to-farmers/>
  - **Mary Marchant** interviewed by *The Washington Post-Beijing Office*, Amanda Erickson on the **U.S.-China** trade war, Aug.28, 2018.



- Kelly, Meg (Author); **Mary Marchant** and Olga Isengildina-Massa (Cited Experts). (Aug. 13, 2018). “Both sides of the aisle stretch the truth in the soybean debate.” **The Washington Post**. Retrieved from [https://www.washingtonpost.com/news/fact-checker/wp/2018/08/13/both-sides-of-the-aisle-stretch-the-truth-in-the-soybean-debate/?noredirect=on&utm\\_term=.411079c192f4](https://www.washingtonpost.com/news/fact-checker/wp/2018/08/13/both-sides-of-the-aisle-stretch-the-truth-in-the-soybean-debate/?noredirect=on&utm_term=.411079c192f4)
- Kiely Eugene (Author); **Mary Marchant** (Cited Expert). (July 3, 2018). “Trump Distorts Facts on Agricultural Trade.” *FactCheck.org*. Retrieved from <https://www.factcheck.org/2018/07/trump-distorts-facts-on-agricultural-trade/>
- Smith, Ron (Author); **Mary Marchant** (Cited Expert). (April 4, 2018). “Ag groups urge reasoned trade approach from Trump administration.” *Delta Farm Press*. Retrieved from <http://www.deltafarmpress.com/soybeans/ag-groups-urge-reasoned-trade-approach-trump-administration>
- Smith, Ron (Author); **Mary Marchant** (Cited Expert). (April 5, 2018). “How do agricultural economists view possible trade war?” *Delta Farm Press*. Retrieved from <http://www.deltafarmpress.com/marketing/how-do-agricultural-economists-view-possible-trade-war>

#### D. Radio Interviews and Podcast

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- Sinclair, Les (Radio Host); **Mary Marchant** (Interviewed Expert). (July 6, 2018). “China Tariffs will Hurt Virginia.” [Live radio broadcast and corresponding audio podcast]. **NewsRadio WINA**. 1070AM-98.9FM, Charlottesville, VA. Podcast retrieved <http://wina.com/podcasts/china-tariffs-will-hurt-virginia-mary-marchant/>
- **Marchant, Mary**. (Cited Expert). (April 3, 2018). “Deescalating the Trade Standoff.” [Radio report]. **Red River Farm Network**, Radio stations in North Dakota, South Dakota & Minnesota. Retrieved from <https://www.rfn.com/2018/04/03/deescalating-the-trade-standoff/>

Also interviewed on the impact of **China’s tariffs on U.S. agriculture** on April 3, 2018 by

- **Reuters**, Chicago—PJ Huffstutter
- WFIR AM 960/FM 107.3—Roanoke, Evan Jones, News Director

### VIII. LEADERCHIP

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#### A. PEER REVIEW

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##### A.1. External Peer Review for Promotion, Professorships and Awards

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- **Appointed Chair, Southern Agricultural Economics Association (SAEA) Lifetime Achievement Award Selection Committee**, 2022; member 2020-22.
- Invited to review faculty dossiers for promotion/tenure at North Carolina State University (2022), University of Arkansas (2021), Univ. of Tennessee (2019), Colorado State University (2017), Texas Tech University (2013 and 2006), University of Florida (2010, 2006 and 2003), Washington State (2007, 2006 and 2002), Montana State (2007), Purdue (2006), Michigan State (2006), Kansas State (2005), Auburn (2003), Vermont (2001 and 1999), Clemson (2001) and Mississippi State (1999).
- Wrote external support letter for a 2010 SAEA Lifetime Achievement Award nominee.
- **Appointed General Chair, American Agricultural Economics Association (AAEA) Awards**

**Committee, 2004-06.** Oversaw all AAEA award selection committees and served as Master of Ceremonies at the **2005 and 2006 AAEA Awards Program.**

- Invited to review faculty dossiers for university professorships/research awards at the USDA-ERS (2005), Auburn University (2005 and 2001), University of Idaho (2004), Louisiana State University (2003) and Texas Tech University(2002).
- **Chair, AAEA Teaching Awards Selection Committee, 2003;** member 2001-02.
- Chair, *Gamma Sigma Delta-UK chapter*, Master Teacher Selection Committee for 1995; member, 1996.

## A.2. Expert Panels and Consulting

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- Appointed Advisory Board member for the \$414,585 AFRI-USDA-NIFA grant “Building Analytical and Global Competencies through Agricultural Research Internships in Ecuador.” PD: J. Alwang; co-PDs G. Norton, C. Larochelle and S. Chen, 2019-23.
- Coordinated and presented at the “**Food and Agriculture Education Information System (FAEIS) External Statistics Expert Panel Program Review**” meeting, Washington, D.C., April 10, 2011. Additionally, as PI coordinated and chaired the annual **FAEIS National Advisory Panel meetings, 2007-10.**
- Appointed member, **USDA/NASULGC “National Teaching Awards” peer review panel, 2008.** Appointed member, **USDA-CSREES “Multicultural Scholars” peer review panel, 2007.**
- Appointed member, **USDA-CSREES “Portfolio Review” committee, 2004.**
- Appointed **Chair, “Fulbright Distinguished Chairs” peer review panel, 2003-04;** member 2002-04. [Distinguished Chairs are the most prestigious Fulbright Scholar award.]
- Appointed member, **Farm Foundation’s “Global Priorities” Advisory Committee, 2000-01.**
- **Appointed Panel Manager, USDA-CSREES National Research Initiative (NRI) Competitive Grants Program.** Responsibilities included oversight of a fair review process for the 70+ proposals submitted each year to the “Markets and Trade” NRI program, 1999-00; panel member: 1992, 1995 and 1997.
- Consultant, **Food and Agricultural Organization of the United Nations, Rome, Italy, 1998.**

## A.3. Research and Teaching Peer Review [See Section VI-A for Teaching Proceedings]

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- Elected member, **Virginia Tech (VT)-Department of Agricultural and Applied Economics (AAEC) Promotion and Tenure Committee, 2020-21.**
- Appointed member, **VT University Promotion and Continued Appointment Committee.** Nominated by College of Agriculture and Life Sciences (CALs) Dean Grant and appointed by VT Provost Clarke, 2019-20.
- Appointed member, CALs Agricultural Experiment Station Hatch Project Review Committee for Assistant Professor Charlotte Emlinger’s “Assessment of the Impact of Recent Trade Policy Shifts on Agricultural World Trade” proposal; approved June 29, 2020.
- Invited reviewer for two USDA-Economic Research Service reports on **China** considered for publication in the *Special Outlook Report* series and the *Economic Information Bulletin* series, respectively, 2018.
- Ad-hoc reviewer, USDA-NIFA-**AFRI/NRI** grant proposals, numerous years beginning in 2001.
- Appointed member representing AAEC, **VT College of Agriculture and Life Sciences Promotion and Tenure Committee, 2009-11.**

- Reviewer of the **“American Agricultural Economics Association Centennial Book,”** 2009.
- Reviewer, agricultural economics chapter in the *Microeconomics* textbook by Krugman and Wells, 2005.
- Ad-hoc reviewer, USDA-CSREES Tropical and Subtropical Ag. (T-STAR) Grant Program, 2005.
- “International Trade” Review Coordinator, selected papers submitted for presentation at the **2001 AAEA annual meeting** (62 submissions); 1995 SAEA meeting (15 submissions).
- “Teaching” Review Coordinator, selected papers, posters and symposia submitted for presentation at the **2000 AAEA annual meeting** (32 submissions), 1999-00.
- As a SAEA officer, reviewer of 15 symposia and 15 invited paper proposals submitted annually for presentation at the **SAEA annual meetings**, 1996-00.
- Reviewer of 30 symposia submitted for presentation at the **1998 AAEA annual meeting**.
- As SAEA First Vice-President, Review Coordinator of over 130 selected papers and symposia submitted for presentation at the 1997 **SAEA meeting**, 1996-97.
- Reviewer of over 50 manuscripts submitted to 13 different journals for publication.

#### A.4. Conferences/Workshops Organized--Teaching, Diversity, Promotion and Tenure and International Trade

- **“Poster Session on Innovative Teaching—in Honor of David Ford”** (Vice President and Dean for Virginia Tech (VT) Undergraduate Education). Sponsored by the VT-College of Agriculture and Life Sciences (CALs). **College faculty awarded over \$60,000 in College teaching mini-grants.** Blacksburg, VA. Sept. 5, 2008.
- Co-organized with Susan Sumner and Ozzie Abaye. **“Transformative Learning: A Summit to Effect Change in Teaching and Learning”** sponsored by VT-CALS. This workshop sought to bring home the concepts presented at the **2006 National Academies of Sciences’ Teaching Summit.** Blacksburg, VA. Aug. 16, 2007. **[All 60 participants received McKinney’s Enhancing Learning through the Scholarship of Teaching and Learning book.]**
- Co-organized with Scott Salem. **“New Faculty Orientation”** workshop sponsored by VT-CALS. Blacksburg, VA. Aug. 15, 2007. **[Thirty new faculty received McKeachie’s Teaching Tips: Strategies, Research, and Theory for College and University Teachers book.]**
- **“Promotion and Tenure at the University of Kentucky”** workshop sponsored by the **President’s Commission on Women**, Sept. 9, 2005 [120 faculty attended]. A similar College workshop was sponsored by the Ag. Faculty Council, Sept., 6, 2002 [45 faculty attended].
- Co-organized with James Beierlein. **“Developing a Learning Environment Where All Students Seek to Excel” pre-conference to the 2001 American Agricultural Economics Association (AAEA) annual meeting**, Chicago, IL. Aug. 5, 2001. Conference sponsored and funded by the AAEA.
- **“Trade and the Environment” post-conference to the 1996 AAEA annual meeting**, San Antonio, TX. July 31, 1996. Conference sponsored by the AAEA; funded by the AAEA, Farm Foundation, and the USDA-CSREES National Research Initiative Competitive Grants Program.
- Co-organized with Mary Witt. **“Successful Strategies for Recruitment and Retention: Building an Inclusive University”** workshop endorsed and funded by the Chancellor of the University of Kentucky, Vice President for Research and Deans of the College of Agriculture and Graduate School. Lexington, KY. May 2, 1996.
- Co-organized with David Debertain and Stephan Goetz. **“New Technologies and**

*Innovations in Agricultural Economics Instruction*” teaching conference endorsed by the **AAEA** and co-sponsored by the SAEA. Lexington, KY. Jan. 1992.

## **B. PROFESSIONAL SOCIETIES** (See Section IV-C for Leadership and Selected Service)

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- **Appointed Chair, Southern Agricultural Economics Association (SAEA) Lifetime Achievement Award Selection Committee**, 2022; member 2020-22.
- Elected Board Member, **Agricultural and Applied Economics Association (AAEA)-Senior Section**, 2020-22.
- Elected **Board Member, S-1016 International Trade Multi-State Research Project: Impacts of Trade and Domestic Policies on the Competitiveness and Performance of Southern Agriculture**, 2004-06.
- Elected **Chair, S-256 International Trade Regional Research Project: An Evaluation of International Markets for Southern Commodities**, 1994.

## **IX. INSTRUCTIONAL ACTIVITIES**

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### **A. TEACHING AWARDS** [See section IV-B above]

### **B. STUDENT HONORS AND AWARDS** [\* denotes graduate student; \*\* denotes undergraduate]

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- *Faculty Sponsor*, Ange Kakpo\* and SongYi (Sophia) Paik,\* VT Graduate School’s *Award for Outstanding Teaching Assistant (TA)—Departmental Nominees*, 2019 and 2018, respectively. (Both were my AAEC 3504 “Marketing Ag. Products” Teaching Assistants).
- *Faculty Sponsor*, Claire Stickley,\*\* Emma Bennett,\*\* Elizabeth Pittman\*\* and Jennifer Callison,\*\* VT Office of Undergraduate Research *ACC Meeting of the Minds* competition, 2019 *Departmental Nominees* based on their AAEC 3504 class project.
- *Faculty Sponsor*, Mina Hejazi\* VT Graduate School’s *Award for Graduate Student Teaching Excellence-Instructor of Record—Departmental Nominee*, 2018. (Dr. Hejazi was my post-doctoral scholar and Ph.D. student. Placement: Assistant Professor, California State University, Chico (CSU-Chico).)
- *Faculty Host*, Jue Zhu\*—Visiting PhD Student Scholar from **Nanjing Agricultural University, Nanjing China** and Chinese Scholarship recipient—One year fellowship at VT; 2016-17.
- *Major Professor*, Wei Chen,\* **Best Paper, Agricultural and Applied Economics Association-China Section**, presented at the 2012 AAEA annual meeting, Seattle, WA. Aug. 2012.
- *Major Professor*, Wei Chen,\* **one of two dissertations selected for presentation at the International Ag. Trade Research Consortium (IATRC), Berkeley, CA. Dec. 12-14, 2010.**
- *Major Professor*, Jun Zhuang,\* *Intelligen’s International Process Design Contest*, second place award, based on his Masters’ thesis, 2006.
- *Major Professor*, Xuehua Peng,\* University of Kentucky (UK) Graduate School’s *Dissertation Enhancement Award* recipient, 2005.
- *Major Professor*, Baohui Song,\* UK Graduate School’s *Dissertation Enhancement Award* recipient, 2004.
- *Faculty Sponsor*, Meagan Ferguson,\*\* UK’s *Chancellor’s Award for Outstanding Teaching Assistant (TA)—Finalist*, 2001. (Ms. Ferguson was my TA for AEC 101 “Econ. of Food & Ag.”)
- *Faculty Advisor*, UK Agribusiness Club Academic Team, **winners of the 1996 and 1997**

**Agricultural and Applied Economics Assoc. National Academic Quiz Bowl, Student Section.**

- **Faculty Advisor, Beth Henderson,\*\* University of Kentucky Commencement-- Undergraduate Student Speaker, 1995.**

**C. TEACHING, RECRUITMENT AND RETENTION CONFERENCES AND GRANT PROGRAM ORGANIZED** [See sections III and VIII-A.4]

**D. TEACHING PUBLICATIONS AND PRESENTATIONS** [See section VI above]

**E. ACADEMIC COURSES**

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Virginia Tech (VT): -- Current course taught:

1. **AAEC 3504 "Marketing Agricultural Products"** (3 credits). Fall 2022, 62 students; fall 2021, 51 students; fall 2020, 73 students; fall 2019, 75 students; fall 2018, 84 students; fall 2017, 81 students; fall 2016, 75 students; fall 2015, 83 students; fall 2014, 89 students; fall 2013, 80 students.

AAEC 3504 has been used by our AAEC Department to formally evaluate student learning, e.g., verbal and written communication, through group project term papers and presentations; results are reported to the VT Institutional Effectiveness office.

Previous VT courses taught:

2. **AAEC 6004 "Professional Communication and Engagement"** (1 credit). Spring 2021, 8 students; spring 2020, 12 students; spring 2019, 8 students; spring 2018, 8 students; spring 2017, 7 students; spring 2016, 19 students; spring 2015, 17 students.
3. **AAEC 5004 "Professional Ethics and Expectations"** (1 credit). Fall 2019, 14 students; fall 2018, 9 students; fall 2017, 13 students; fall 2016, 9 students; fall 2015, 15 students; fall 2014, 25 students.
4. **AAEC 3024 "Monetary and Global Issues"** (3 credits). Spring 2018, 77 students; spring 2017-team taught with Jason Grant, 83 students; spring 2016, 83 students.
5. **AAEC/ECON 4135 "International Economics"** (3 credits). Spring 2014, 41 students; spring 2013, 44 students; spring 2012, 88 students; spring 2011, 66 students.
6. **AAEC 3015/3016 "Internship –Job Success"** (2 credits). Fall 2013, 70 students; fall 2011, 50 students; fall 2010, 50 students; fall 2009, 12 students.
7. **AAEC 6004 "Seminar course"** (1 credit). Spring 2013, 3 students.
8. **AAEC 1006 "Economics of the Food & Fiber System: Macroeconomic Principles"** (3 credits). Spring 2010, 220 students. [AAEC 1006 meets VT's general education requirements.]
9. **HNFE 4984 "USDA Scholars-Undergraduate Summer Research Program"** Summer I and II, 2008, 7 students; 2009, 10 students; 2010, 10 students.

University of Kentucky (UK):

10. **AEC 101 "Economics of Food and Agriculture"** (3 credits); over 700 students taught. [AEC 101 is used to meet UK's general education requirements.] **Distance Learning**--Videotaped two of 16 modules used for advance placement credit in Kentucky high schools.
11. **UK 101 "Academic Orientation"** (1 credit) Invited by the Undergraduate Dean to teach this **first-year experience course**. Over 50 students taught.
12. **AEC 305 "Principles of Agricultural Marketing"** (3 credits); over 200 students taught.
13. **AEC 399 "Experiential Learning in Agricultural Economics"** (3 credits; 7 students taught). This course provided students with field experience, including **service learning**.



14. **AEC 410 "International Trade and Agricultural Marketing"** (3 credits; 15 students taught).
15. **AEC 624 "Advanced Quantitative Methods in Agricultural Economics"** (3 credits); over 65 students taught in this required, graduate-level econometrics course.
16. **AEC 796 "Agricultural Marketing and International Trade"** (3 credits; 24 students taught).

## F. ADVISING AND MENTORING

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- With Jason Grant, Faculty Mentor for AAEC Assistant Professor Charlotte Emlinger, 2019-22.
- Major Advisor for 21 (8 at VT) graduate student degree programs. Placement of selected M.S. and Ph.D. graduates include **California State University, Chico** (Baohui Song and Mina Hejazi), **University at Buffalo** (Jun Zhuang), **China Agricultural University** (Wei Zhang), **Nanjing University of Economics and Finance** (Wei Chen), **Oracle-India** (Ravichandran (Ravi) Munirathinam), **USDA-Foreign Agricultural Service** (Dyana (Novi) Cornell) and Wall Street (Alberto Basso).
- Committee Member for 24 Ph.D. students (4 at VT) and 16 M.S. students (6 at VT).
- Hired and supervised **two post-doctoral scholars on USDA grants**: 2017-18 (Mina Hejazi; placement: Assistant Professor at CSU-Chico); 1998-00 (Sayed Saghaian; placement: Assistant Professor at the University of Kentucky) and one visiting Ph.D. Student Scholar (Jue Zhu) from **Nanjing Agricultural University**.
- **Agricultural and Applied Economics Association's Year-Long Faculty Mentoring Program**, Mentor to Amanda (Leister) Countryman (Colorado State University), 2013-14.
- Undergraduate Advisor for an average of 50 UK students per semester.
- Faculty Mentor to nine UK *Senior Seminar* students.
- Faculty Advisor, UK Agribusiness Club, (elected by students), 2004-06; 1994-97.

## X. ACADEMIC SERVICE

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### A. PROFESSIONAL AFFILIATIONS

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- International Agricultural Trade Research Consortium, (IATRC)
- International Association of Agricultural Economists (IAAE)
- Agricultural and Applied Economics Association (AAEA)
- S-1072 International Trade Multi-State Research Project: *U.S. Agricultural Trade and Policy in a Dynamic Global Market Environment*.
- Southern Agricultural Economics Association (SAEA)
- National Association of Colleges and Teachers of Agriculture (NACTA)

### B. PROFESSIONAL ACTIVITIES

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#### B.1. National [See sections IV; VI-E, F and VIII]

#### B.2. University and College Workshops Organized [See section VIII-A.4]

#### B.3. University

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- **Fulbright**-Blue Ridge Chapter; VT Global Education Office, member as **Fulbright alumna**, 2017-present.
- **VT President's University Council**, member. Elected by College faculty and appointed by President Sands, 2017-20; member representing CALS Dean, 2007-08.
- **VT University Promotion and Continued Appointment Committee**, member. Nominated by



- CALS Dean Grant and appointed by Provost Clarke, 2019-20.
- University Undergraduate Commencement Faculty Marshall, Dec. 2019.
- Fall Graduate Commencement Ceremony; “hooded” two AAEC students: Mina Hejazi (co-advisor) and Ling Yu (representing Drs. You & Moeltner), Dec. 2017.
- VT Faculty Senate member. Elected by AAEC faculty, 2012-14.
- VT University Council on International Affairs, appointed member, 2006-11.
- **Fulbright Selection Panel for VT Student Applicants**, member. Oct. 2010 and 2008.
- *Academic Success Coordinators (VTASC)*, member. 2006-08.
- *Academic Support Roundtable*, member. 2006-08.
- *Commission on Undergraduate Studies and Policies (CUSP)*, member. 2006-08.
- *Academic Appeals’ Committee*, member. 2006-08.
- **VT-STEM-Science Technology Engineering and Mathematics-K-12 Outreach Initiatives**, member. 2008.
- *University Advising Website Committee*, member. 2006-07.
- VT Administrative Review Committee for Ron Daniel, appointed Chair, 2007.
- *Virginia Tech Outreach Council*, member. 2006-08.

#### B.4. College and Department Leadership/Service

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- **Department of Agricultural and Applied Economics (AAEC) Committees:**
  - **Awards Committee, appointed Chair/co-Chair**, 2020-present; member since 2016. Elected member of the **Promotion and Tenure Committee**, 2020-21; past **Chair** of the Seminar Committee, past member of the Undergraduate Committee and Communication Committee.
- Invited faculty participant for the College of Agriculture and Life Sciences (CALS) **Virtual Commencement** video during COVID, spring 2020.
- Invited AAEC Instagram/Facebook video on “Kindness” during COVID, spring 2020.
- AAEC "Assistant Professor of Agricultural Trade and Policy" search committee member, 2017-18. [Interviewed candidates at the 2017 **AAEA** meeting in Chicago, IL. Over 70 candidates applied; hired Dr. Charlotte Emlinger in 2018.]
- AAEC "Assistant Professor of Food Systems/Agribusiness" search committee member, 2017-18.
- **Dean Alan Grant’s CALS Governance Council, appointed member, 2015-16.**
- CALS *Curriculum Committee*, appointed member to represent AAEC, 2015-16.
- **CALS International Committee, elected Chair, 2015-16**; member 2014-15.
- **CALS Promotion and Tenure Committee**, appointed member, 2008-11.
- *Andy Swiger Land Grant Award Committee*, member, 2007.
- *CALS Committee on Academic Programs/Policies*, ex-officio member, 2006-08.
- *CALS Diversity Council*, ex-officio member, 2006-08.
- *CALS Student Leadership Council*, ex-officio member, 2006-08.