

Charlotte EMLINGER

Assistant Professor

Department of Agricultural and Applied Economics, Virginia Tech

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KEY AREAS OF RESEARCH

- Trade analysis
- Trade policies
- Agricultural policies

PROFESSIONAL EXPERIENCE

2019 – Present: **Assistant Professor, Virginia Tech, Dept. of Agricultural & Applied Economics**

2008 - 2019 : **Economist, Centre d'Etude Prospectives et d'Information Internationale (CEPII), Paris, France**

2003 - 2008 : **Economist, Institut Agronomique Méditerranéen de Montpellier (IAMM-CIHEAM) Montpellier, France**

EDUCATION

2008 Ph. D. “Euromediterranean agreements and agricultural trade liberalisation: European market access for Mediterranean countries”. SupAgro Montpellier–Economics University of Montpellier 1, France Advisor: F. Jacquet, E. Chevassus.

2003 DEA (equivalent of M.Phil.) Economics and Management of Agricultural and Agrifood Development. SupAgro Montpellier–University of Montpellier 1, France

2003 Master in agricultural Sciences, SupAgro Montpellier

LANGUAGES AND SOFTWARE

Languages: French (Mother tongue), English (C2), Spanish (B1), Japanese (A1)

Software: SAS, STATA, MS Office, LaTeX

TEACHING

Sciences Po Paris Agriculture, Food and Globalization (2011-2018)

Ecole Supérieure d'Angers Agricultural trade and Policy (2011-2018)

SupAgro Montpellier Agricultural markets liberalization (2007-2008), The fruit and vegetable markets (2005-2008)

PUBLICATIONS

Refereed publications

- Cheptea Angela, Emlinger Charlotte, Latouche Karine (2018) Do exporting firms benefits from retail internationalization. Evidence from France. *Journal of Economics and Management Strategy*. 2018, p1-22.
- Emlinger, Charlotte, Sandra Poncet (2018) With a Little Help from My Friends: Multinational Retailers and China's consumer Market Penetration. *Journal of International Economics*, Vol. 112(C), p1-12.
- Bouët Antoine, Emlinger Charlotte, Lamani Viola (2017) What Determines Exports of Luxury Products? The case of Cognac. *Journal of Wine Economics*, Vol. 2(1), p1-22
- Disdier Anne Célia, Emlinger Charlotte, Fouré Jean (2016) Interdependencies between Atlantic and Pacific agreements: Evidence from agri-food sectors. *Economic Modelling*, vol. 55(1), Elsevier, p.241-253, juin 2016
- Cheptea Angela, Emlinger Charlotte, Latouche Karine (2014) Multinational Retailers and Home country exports. *American Journal of Agricultural Economics*, vol. 1(97), p.159-179., 2014
- Berthou Antoine, Emlinger Charlotte (2011) The Trade Unit Values database. *International Economics*, N°128, Q4 2011
- Emlinger Charlotte, Chevassus-Lozza, Jacquet Florence (2010) Fruit and vegetable access to EU markets: Dissecting tariffs faced by Mediterranean countries. *Food Policy*, Vol. 35, N°6.
- Emlinger Charlotte, Chevassus-Lozza, Jacquet Florence (2008) Tariffs and other trade costs: Which access for Mediterranean countries on the EU15 fruit and vegetables markets? *European Review of Agricultural Economics*, 35: 409-438.
- Emlinger Charlotte, Jacquet Florence, Petit Michel (2006) Enjeux de la libéralisation agricole dans la zone méditerranéenne. *Région et Développement* 23.

Book chapters

- Crozet Matthieu, Emlinger Charlotte and Jean Sébastien (2015) On the gravity of world trade's slowdown in The Global Trade Slowdown: A New Normal?, Vox, B. Hoekman ed. 2015
- Emlinger Charlotte, Aglietta Michel (2011) Les prix agricoles in L'économie mondiale 2012. Repères La Découverte, p. 89-103.

Working papers and articles under review

- Duvaleix-Treguer Sabine, Emlinger Charlotte, Gagné Carl, and Latouche Karine. Quality labels and export performance: Evidence from cheese industry. *CEPII Working Paper*, N°2018-17 October 2018
- Emlinger Charlotte, Lamani Viola (2017) International Trade, Quality sorting and Trade costs: the Case of Cognac. *CEPII Working Paper*, N°2017-18, October 2017. *Under revision in Review of World Economics*.
- Emlinger Charlotte, Piton Sophie (2014) World Trade Flows Characterization: Unit Values, Trade Types and Price Ranges. *CEPII Working Paper*, N°2014-26, December 2014

Emlinger, Charlotte, Guimard Houssein (2013) Per-unit duties: friends or foes of developing country exporters? *CEPII Working Paper*, N°2013-23. *Under revision in European Review of Agricultural Economics*

Berthou Antoine, Emlinger Charlotte (2010) Crises and the Collapse of World Trade: the Shift to Lower Quality. *CEPII Working Paper*, N°2010-07, March 2010

Non academic publications

Duvaleix-Treguer Sabine, Emlinger Charlotte, Gagné Carl, and Latouche Karine. Appellations d'origine : un atout pour l'export? *La Lettre du CEPII*, N°393, Novembre 2018

Emlinger Charlotte, Latouche, Karine (2016) La grande distribution, VRP du made in France... sous marque de distributeur. *La Lettre du CEPII*, N°363, mars 2016

Emlinger, Charlotte, Fontagné, Lionel (2013) (Not) Made in France. *La Lettre du CEPII*, N°333, Juin 2013

Emlinger Charlotte, Latouche Karine. L'internationalisation de la grande distribution : un atout pour les exportateurs de produits agro-alimentaires? *La Lettre du CEPII*, N°327, December 2012

Aussilloux Vincent, Emlinger Charlotte, Fontagné Lionel. What Benefits from Completing the Single Market? *La Lettre du CEPII*, N°316, December 2011

Berthou Antoine, Emlinger Charlotte (2011) French Exports: Is Price Competitiveness Responsible for Bad Performance? *La Lettre du CEPII*, N°313, September 2011

Emlinger Charlotte (2010) Accords euro-méditerranéens et libéralisation des échanges agricoles: quel accès au marché européen pour les fruits et légumes des pays méditerranéens? *Les Notes d'analyse du CIHEAM*, N°9.

Berthou Antoine, Emlinger Charlotte (2009) Crise et commerce : les hauts et bas du haut de gamme. *La Lettre du CEPII*, N°293, octobre 2009

Berthou Antoine, Emlinger Charlotte (2009) High quality imports suffer more during recessions. *Vox EU*, November 2009

REPORTS AND CONTRACTS

Bellora, Cecilia Guimbard, Houssein, Emlinger, Charlotte and Fouré, Jean (2017) EU - UK agricultural trade: state of play and possible impacts of Brexit CEPII, Research Report, N°IP/B/AGRI/IC/2017_087 European Parliament.

Bureau, Jean-Christophe, Disdier, Anne-Célia, Emlinger, Charlotte, Felbermayr, Gabriel, Fontagné, Lionel and, Fouré, Jean (2014) Risks and opportunities for the EU agri-food sector in a possible EU-US trade agreement. Research Report, N°IP/B/AGRI/IC/2013_129, European Parliament.

Cheptea, Angela, Emlinger Charlotte, Fontagné Lionel, Orefice Gianluca, Pindyuk Olga and Stehrer Robert (2014) The Development of EU and EU Member States' External Competitiveness. Research report, N° SI2.630108, European Commission, Directorate-General for Trade.

Aussilloux, Vincent, Guimbard, Houssein, Emlinger, Charlotte, Fontagné, Lionel (2011) The economic consequences for the UK and the EU of completing the Single Market Research Report, vol. 11, Business, Innovation and Skills Department, UK.

Rastoin Jean Louis, Benabderrazik Hassan, El Hadad Gauthier Fatima, Emlinger Charlotte, Montigaud Jean Claude (2008) Pour une organisation Euroméditerranéenne de la production et des échanges dans la filière des fruits et légumes. Rapport pour l'Institut de Prospective Economique du Monde Méditerranéen (IPEMED)

Jacquet Florence, Emlinger Charlotte, Lerin François (2006) Panorama stratégique et prospectif de la situation agricole et agroalimentaire en Méditerranée. Report for the French Ministry of Agriculture.

El Hadad Fatima, Emlinger Charlotte (2004) Le Maroc : Enjeux d'une libéralisation des échanges avec l'Union Européenne. Report for the French Ministry of Agriculture.

CONFERENCES

ETSG 2008, 2012, 2014, 2015, 2016

AAEA 2015

EAAE 2008, 2013, 2017

IATRC 2012, 2013, 2016

RIEF 2008, 2010

Organization of the annual conference of the Association of French Agricultural Economists (Société Française d'Economie rurale, SFER)

Invited seminar:

IAW, Tübingen 2014

LAREFI, Bordeaux 2014, 2015

PSE Paris, NGO Seminar 2016

GREThA Bordeaux 2017

LEO Orléans 2017

AAEC Virginia Tech 2018

STUDENT SUPERVISION

PhD supervision: Viola Lamani (with Antoine Bouët, defense in 2017)

Master student supervision: Paul Hadji-Lazaro (2017, Paris Dauphine), Xinfang Lou (2016, Sciences Po Paris), Djamil Zouaoua (2014, Paris Dauphine), Thierry Ziliotto (2012, ENSAE), Irem Kizilca (2012, Paris 1).

Panelist for the Science Po Paris affirmative action program

REFEREE AND INTERVENTIONS

Referee for the following reviews: *Quarterly Journal of Economics*, *European Review of Agricultural Economics*, *American Journal of Agricultural Economics*, *Food Policy*, *Revue*

Economique, Economie Rurale, World Economy, Journal of Wine Economics, Economic Modelling

Policy Interventions (selection): French Ministry of Agriculture (Trade and Labor in agriculture 2017, Agri-food competitiveness 2017, Transatlantic Trade agreement 2016, European market access in the fruit and vegetable sector 2010) French Ministry of Finance (Globalization and French competitiveness 2011, Factors of competitiveness 2014), French Senate (Export support in the agri-food sector 2011), European Commission (The Mediterranean Fruit and Vegetables market 2009), Crédit agricole (Panorama on agricultural trade 2013), French National Statistic Institute (Trade data 2014), Prime Minister services (The reform of the Common Agricultural Policy 2017), UN COMTRADE data fair (CEPII Trade Data 2017)

Evaluation report for the African Growth and Development Policy Modeling Consortium- 2014 Gaps in Research grant. IFPRI

AWARDS

European Review of Agricultural Economics Best Referee Award 2018

International Visitor Leadership Program (IVLP) US State Department 2017: Transatlantic Trade, Trade and Economic Development

MEMBERSHIP

European Association of Agricultural Economist (EAAE)

International Agricultural Trade Research Consortium (IATRC)

Société Française d'Economie Rurale (SFER)